





A.T. CROSS COMPANY

CORPORATE WRITING SOLUTIONS

2012 CORPORATE GIFT COLLECTION

Cross		Under \$25 _A	Under \$50 _A	Under \$75 _A	Under \$100 _A	\$100 _A & Above
MOna (WRITING INSTRUMENTS	_	5,6,7,8,9,13, 15,24	12,13,14,15, 16,17,22,23	11,13,14,1617,23	12,13,14,15,16, 17,18,19,21,22, 25
	LEATHER COLLECTION	_	29,31	29,30,31	30	28
	JOURNALS	_	27	_	_	_
	TIMEPIECES	_	_	_	32	32

FranklinCovey	Under \$10 _{ABC}	Under \$15 _{ABC}	Under \$20 _{ABC}	Under \$25 _{ABC}	
WRITING INSTRUMENTS	38,40,42,43	41,43	39,42,43	41	_

Lamy		Under \$15 _c	Under \$20 _c	Under \$25 _c	Under \$50 _c	Under \$75 _c
	WRITING INSTRUMENTS	_	46,47,52	47,48,52	49,50,51	53

LOOK FOR THE [™] AND GIVE THE GIFT OF JEWELRY-QUALITY EMBLEMATIC DECORATION

Cross proudly offers custom, jewelry-quality Emblematic Decoration on a selected assortment of our fine Writing Instruments. With precision-cast dies and vivid color fill and screening options, our emblems are impeccably crafted to afford you a customized way to align your brand with the most well respected name in the Pen & Accessories market. View our lineup of Emblematic products today and contact your Cross representative for more details.

LOOK FOR THE *switch-it*, and convert compatible pens into pencils and pen and pencil sets

Innovation and versatility. The Switch-it pen to pencil converter cartridge enables Cross to offer pencils and pen and pencil sets in many of your favorite Cross products. View our lineup of compatible products today and contact your Cross representative for more information.





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CROSS

BRAND STATEMENT

Cross luxury writing instruments are renowned for their distinctive style and superior quality. They have long been symbols of success and achievement, and no longer serve as simply functional writing instruments. With an increased focus on fashionable colors and stylish designs, Cross pens and accessories are the perfect way to finish off your daily wardrobe, or add that extra flair to an evening on the town. As a leading fashion-focused Writing Instrument and Accessories brand, blending the timeless appeal of its brand heritage with contemporary design, detailing, and finishes, Cross appeals to young and old, style-conscious and traditional alike.

True industry veterans with more than 160 years of experience in designing and manufacturing Quality Writing Instruments, Cross continues to lead the way in defining, expanding, and invigorating the category. Brand extensions such as luxurious leather accessories, cufflinks, and elegant timepieces and eyewear have broadened the company's audience, helping establish a devoted following across more than seven generations of pen and accessory consumers.

Fine craftsmanship, innovative design, and impeccable customer service have long been hallmarks of Cross quality writing instruments. The commitment to these tenets has provided a stability that has allowed Cross to evolve as a brand: transforming from a small family-owned pen company in the mid 1800s into the style-driven global pen and accessory brand it is today. All within the confines of the smallest state in the US — in the bucolic New England town of Lincoln, Rhode Island.

BAILEY

The sophisticated Bailey collection delivers executive quality at an exceptional value. The deep cut engraving and rich lacquer finish exhibit classic styling that is ideal for corporate giving. And with its lifetime mechanical guarantee, this gift will be appreciated for generations.



MEDALIST®



Decoration Options: Deep Cut Engraved, Laser Engraved



BLACK LACQUER



Decoration Options: Deep Cut Engraved, Laser Engraved, Custom Imprint



RED LACQUER



Decoration Options: Deep Cut Engraved, Laser Engraved, Custom Imprint (shown)

Order #	Description	MSRP		100-249	250-499	500-749	750-1000+
Medalist							
AT0452-6	Ballpoint Pen (Shown)	\$50.50	\$50.50	\$48.25	\$46.90	\$46.00	\$43.75
AT0455-6	Selectip Rolling Ball Pen	\$55.50	\$55.50	\$53.00	\$51.50	\$50.50	\$48.00
Black Lacque	r						
AT0452-7	Ballpoint Pen	\$40.50	\$40.50	\$38.75	\$37.70	\$37.00	\$35.25
AT0455-7	Selectip Rolling Ball Pen	\$45.50	\$45.50	\$43.50	\$42.30	\$41.50	\$39.50
AT0456-7MS	Fountain Pen - Medium (Shown)	\$50.50	\$50.50	\$48.25	\$46.90	\$46.00	\$43.75
Red Lacquer							
AT0452-8	Ballpoint Pen	\$40.50	\$40.50	\$38.75	\$37.70	\$37.00	\$35.25
AT0455-8	Selectip Rolling Ball Pen (Shown)	\$45.50	\$45.50	\$43.50	\$42.30	\$41.50	\$39.50
							5Δ

Bailey ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes either one line of either laser engraving OR one color custom imprint OR one line of deep-cut/color filled engraving. Additional lines, locations, or colors are extra.

Minimums apply on decorated orders.

For Decorated product ordering information, please refer to page 56-63.

switch-it. Compatible

STRATFORD

A smooth distinguished silhouette with all the historical charm of a classic Cross product.



CHROME

Decoration Options: Laser Engraved (tone-on-tone laser engraving shown)



SATIN CHROME

Decoration Options: Laser Engraved



SATIN BLACK

Decoration Options: Deep Cut Engraving (shown), Custom Imprint

Order #	Description	MSRP	1-99	100-249	250-499	500-749	750-1000+
CHROME							
AT0172-1	Ballpoint Pen (Shown)	\$30.50	\$30.50	\$29.75	\$29.25	\$27.50	\$26.75
AT0175-1	Selectip Rolling Ball Pen	\$34.00	\$34.00	\$33.15	\$32.58	\$30.58	\$29.73
SATIN CHE	ROME						
AT0172-2	Ballpoint Pen	\$30.50	\$30.50	\$29.75	\$29.25	\$27.50	\$26.75
AT0175-2	Selectip Rolling Ball Pen (Shown)	\$34.00	\$34.00	\$33.15	\$32.58	\$30.58	\$29.73
SATIN BLA	CK						
AT0172-3	Ballpoint Pen (Shown)	\$30.50	\$30.50	\$29.75	\$29.25	\$27.50	\$26.75
AT0175-3	Selectip Rolling Ball Pen	\$34.00	\$34.00	\$33.15	\$32.58	\$30.58	\$29.73
							5A

Stratford ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes one line of either laser engraving OR deep-cut/color filled engraving OR one color custom imprint.

Additional lines, locations, or colors are extra.

Minimums apply on decorated orders.
For Decorated product ordering information, please refer to page 56–63.

switch-it. Compatible

CONTOUR

Writing as comfortable as it is stylish. Contour features easy-to-grip rubber front sections and a contemporary, tapered silhouette. Available in 2 iridescent lacquer finishes as well as satin chrome.



SATIN CHROME

Decoration Options: Laser Engraved (shown), Custom Imprint



BLUE

Decoration Options: Laser Engraved, Custom Imprint (shown)



RED

Decoration Options: Laser Engraved, Custom Imprint



Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+
SATIN CHR	OME						
AT0322-1	Ballpoint Pen	\$30.50	\$29.25	\$28.06	\$26.88	\$26.40	\$25.69
BLUE							
AT0322-2	Ballpoint Pen	\$30.50	\$29.25	\$28.06	\$26.88	\$26.40	\$25.69
RED							
AT0322-3	Ballpoint Pen	\$30.50	\$29.25	\$28.06	\$26.88	\$26.40	\$25.69
							ΕΛ

Contour ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes one line of either laser engraving OR one color custom imprint. Additional lines, locations, or colors are extra. Minimums apply on decorated orders.

For Decorated product ordering information, please refer to page 56–63.

CALAIS

With Art Deco inspired lines and striking two-toned finish, the Calais Collection is an instant classic. Lightweight, sleek, with chrome accents and a bold profile, it brings a crisp, clean look to the table every time.





TWO-TONE CHROME Decoration Options: Laser Engraved





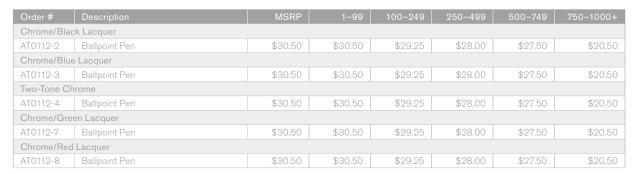




CHROME/GREEN LACQUER

(NEW)

CHROME/BLUE LACQUER Decoration Options: Laser Engraved



Order #	Description	MSRP		50-124	125-249	250-499	500+
Available Fo	r All Colors						
AT0111-X	Ballpoint Pen and 0.7mm Pencil Set	\$61.00	\$61.00	\$58.50	\$56.00	\$55.00	\$41.00
							5A

Calais ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available. Pricing includes one line of laser engraving. Additional lines, locations, or colors are extra. Minimums apply on decorated orders. For Decorated product ordering information, please refer to page 56-63. switch-it. Compatible



Decoration Options: Deep Cut Engraved (name only in white), Emblem, Custom Imprint (Two-Color Custom Imprint shown)



STARRY BLUE

Decoration Options: Deep Cut Engraved (name only in white), Emblem (shown), Custom Imprint



FIRE ENGINE RED

Decoration Options: Deep Cut Engraved (name only in white), Emblem, Custom Imprint



Order #	Description	MSRP	1-99	100-249	250-499	500-749	750-1000+
Onyx Black							
AT0152-1	Ballpoint Pen	\$32.00	\$37.50	\$37.00	\$36.32	\$35.63	\$34.60
AT0155-1	Selectip Rolling Ball Pen (Shown)	\$37.00	\$42.50	\$41.92	\$41.13	\$40.34	\$39.15
Starry Blue							
AT0152-2	Ballpoint Pen	\$32.00	\$37.50	\$37.00	\$36.32	\$35.63	\$34.60
AT0155-2	Selectip Rolling Ball Pen (Shown)	\$37.00	\$42.50	\$41.92	\$41.13	\$40.34	\$39.15
Fire Engine I	Red						
AT0152-3	Ballpoint Pen (Shown)	\$32.00	\$37.50	\$37.00	\$36.32	\$35.63	\$34.60
							5A

Aventura ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes one color custom imprint OR a silk screened emblem with up to 3 colors OR a die-struck emblem with up to 2 colors.

Additional lines, locations, or colors are extra. Minimums apply on decorated orders.

For Decorated product ordering information, please refer to page 56-63.

switch-it. Compatible



TECH4

The 4-function multi-writer's smooth revolving mechanism makes switching from blue, red, and black ballpoints quick and easy. The innovative auto propel pencil eraser automatically "pops up" when the pencil is selected. The new smooth touch finish is comfortable to write with, highly durable, and slip resistant.





PERFORMANCE BLACK SMOOTH TOUCH



Decoration Options: Deep Cut Engraved, Emblem (shown), Custom Imprint





FORMULA RED SMOOTH TOUCH

Brilliantly bold, the red smooth touch finish awakens the adventurous spirit.





LUSTROUS CHROME

The striking, lustrous chrome finish exudes confidence, authority and sophistication.

Twist to cycle through options



Black medium Ballpoint Pen



Red medium Ballpoint Pen



Blue medium Ballpoint Pen



0.7mm pencil



Eraser in top when pencil is selected



Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+	
Performance Black Smooth Touch								
AT0610-1	Multifunction Pen	\$80.50	\$80.50	\$76.75	\$73.00	\$71.50	\$69.25	
Formula Re	d Smooth Touch							
AT0610-2	Multifunction Pen	\$80.50	\$80.50	\$76.75	\$73.00	\$71.50	\$69.25	
Lustrous Ch	rome							
AT0610-3	Multifunction Pen	\$80.50	\$80.50	\$76.75	\$73.00	\$71.50	\$69.25	
							5A	

Tech4 ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available. Pricing includes either one line of deep-cut/color filled engraving OR one color custom imprint OR one color custom imprint OR a silk screened emblem with up to 3 colors OR a die-struck emblem with up to 2 colors. Additional lines, locations, or colors are extra. For Decorated product ordering information, please refer to page 56-63. Minimums apply on decorated orders.

TECH3

Three options in one clever multi-tasker. With a smooth twist, switch from black ballpoint to red ballpoint to pencil.





LUSTROUS CHROME

Bright, polished chrome with classic Cross engravings distinguish this Tech3 selection.

Decoration Options: Laser Engraved (Tone-on-Tone Laser Engraving shown), Deep Cut Engraved, Drag Engraved, Emblem



SATIN BLUE

Crisp highly polished chrome appointments compliment our satin blue finish.

Decoration Options: Deep Cut Engraved (shown), Custom Imprint, Emblem



SATIN BLACK

Technology meets style. Our popular satin black finish, accented with bright chrome appointments.

Decoration Options: Deep Cut Engraved, Custom Imprint, Emblem (shown)



SATIN CHROME

The matte finish with polished chrome appointments adds subtle sophistication to this clever multi-tasker.

Decoration Options: Deep Cut Engraved, Custom Imprint, Emblem

Twist to cycle through options



Black medium Ballpoint Pen



Red medium Ballpoint Pen



0.5mm pencil



Eraser in screw-off cap top



Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+
Lustrous Ch	rome						
AT0090-1	Multifunction Pen	\$60.50	\$55.50	\$53.00	\$50.50	\$49.50	\$48.00
Satin Blue							
AT0090-2	Multifunction Pen	\$60.50	\$55.50	\$53.00	\$50.50	\$49.50	\$48.00
Satin Black							
AT0090-3	Multifunction Pen	\$60.50	\$55.50	\$53.00	\$50.50	\$49.50	\$48.00
Satin Chrom	ne						
AT0090-5	Multifunction Pen	\$60.50	\$55.50	\$53.00	\$50.50	\$49.50	\$48.00
							5A

Tech-3 ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes either one line of laser, drag, deep-cut/color filled engraving OR one color custom imprint OR a silk screened emblem with up to 3 colors OR a die-struck emblem with up to 2 colors. Additional lines, locations, or colors are extra.

For Decorated product ordering information, please refer to page 56–63.

Minimums apply on decorated orders.

CROSS AFFINITY

Reminiscent of commanding writing instruments from the 20th century, our sleek design is finely crafted of lustrous, high-gloss crystalline resin. The jewel-like finishes are elegantly detailed with polished chrome appointments and an ingot-style insignia on the clip.





OPALESCENT BLACK

Always elegant, always appropriate, with a subtle shimmer that's totally modern.

Decoration Options: Deep Cut Engraved, Custom Imprint, Emblem (shown)



CRIMSON RED

Statement-making color and style that really stands out.

Decoration Options: Deep Cut Engraved, Custom Imprint (One-Color Surface Imprint shown), Emblem



JEWEL BLUE

Deep and mysterious, in a shimmering shade that reflects light like a precious sapphire.

Decoration Options: Deep Cut Engraved (shown), Custom Imprint, Emblem



DETAIL VIEW

Order #	Description	MSRP		100-249	250-499	500-749	750-1000+
Opalescent	Black						
AT0422-1	Ballpoint Pen	\$75.50	\$75.50	\$72.00	\$68.50	\$67.10	\$65.00
AT0425-1	Selectip Rolling Ball Pen (Shown)	\$90.50	\$90.50	\$86.25	\$82.00	\$80.30	\$77.75
Crimson Re	d						
AT0422-2	Ballpoint Pen (Shown)	\$75.50	\$75.50	\$72.00	\$68.50	\$67.10	\$65.00
AT0425-2	Selectip Rolling Ball Pen	\$90.50	\$90.50	\$86.25	\$82.00	\$80.30	\$77.75
Jewel Blue							
AT0422-3	Ballpoint Pen	\$75.50	\$75.50	\$72.00	\$68.50	\$67.10	\$65.00
AT0425-3	Selectip Rolling Ball Pen (Shown)	\$90.50	\$90.50	\$86.25	\$82.00	\$80.30	\$77.75
						'	5Δ

Affinity ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes either one line of deep-cut/color filled engraving OR one color custom imprint OR a silk screened emblem with up to 3 colors OR a die-struck emblem with up to 2 colors. Additional lines, locations, or colors are extra.

Minimums apply on decorated orders.

For Decorated product ordering information, please refer to page 56-63.

switch-it. Compatible

CLASSIC CENTURY

This slim engine-turned silhouette is an icon of mid-century modern design. Unique bi-directional rotation system advances and retracts the Ballpoint Pen with a simple twist.





14 KARAT GOLD FILLED/ROLLED GOLD (CAP AND BARREL)

Renowned Cross quality and a soft rose-gold hue create writing instruments to be valued for a lifetime.

Decoration Options: Deep Cut Engraved (shown), Drag Engraved, Emblem



10 KARAT GOLD FILLED/ROLLED GOLD (CAP AND BARREL)

Our 10 karat gold filled/rolled gold finish makes an elegant complement to the classic Century design.

Decoration Options: Deep Cut Engraved, Drag Engraved (shown), Emblem



MEDALIST

Guaranteed Cross quality in a stylish combination of polished chrome and 23 karat gold plated appointments.

Decoration Options: Laser Engraved, Deep Cut Engraved, Drag Engraved, Emblem (shown)



CLASSIC BLACK®

The exceptionally handsome satin black finish of these popular writing instruments is accentuated by 23 karat gold plated appointments.

Decoration Options: Laser Engraved (Tone-on-Tone Laser Engraving shown), Custom Imprint, Emblem

Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+
14 Karat G	old filled/ Rolled Gold (Cap and Barrel)		·				
1502	Ballpoint Pen (Shown)	\$135.50	\$135.50	\$129.00	\$122.50	\$119.90	\$110.80
150305	0.7mm Pencil	\$135.50	\$135.50	\$129.00	\$122.50	\$119.90	\$110.80
10 Karat G	old filled/Rolled Gold (Cap and Barrel)						
4502	Ballpoint Pen (Shown)	\$90.50	\$90.50	\$86.25	\$82.00	\$80.30	\$74.35
450305	0.7mm Pencil	\$90.50	\$90.50	\$86.25	\$82.00	\$80.30	\$74.35
Medalist							
3302	Ballpoint Pen (Shown)	\$60.50	\$60.50	\$57.75	\$55.00	\$53.90	\$50.05
330305	0.7mm Pencil	\$60.50	\$60.50	\$57.75	\$55.00	\$53.90	\$50.05
Classic Bla	ick						
2502	Ballpoint Pen	\$60.50	\$60.50	\$57.75	\$55.00	\$53.90	\$50.05
250305	0.7mm Pencil	\$60.50	\$60.50	\$57.75	\$55.00	\$53.90	\$50.05
2505	Selectip Rolling Ball Pen (Shown)	\$70.50	\$70.50	\$67.25	\$64.00	\$62.70	\$58.15

Order #	Description	MSRP		50-124	125-249	250-499	500+				
14 Karat Go	14 Karat Gold filled/ Rolled Gold (Cap and Barrel)										
150105	Ballpoint Pen and 0.7mm Pencil Set	\$271.00	\$271.00	\$258.00	\$245.00	\$239.80	\$221.60				
10 Karat Go	ld filled/Rolled Gold (Cap and Barrel)										
450105	Ballpoint Pen and 0.7mm Pencil Set	\$181.00	\$181.00	\$172.50	\$164.00	\$160.60	\$148.70				
Medalist											
330105	Ballpoint Pen and 0.7mm Pencil Set	\$121.00	\$121.00	\$115.50	\$110.00	\$107.80	\$100.10				
Classic Blad	ck										
250105	Ballpoint Pen and 0.7mm Pencil Set	\$121.00	\$121.00	\$115.50	\$110.00	\$107.80	\$100.10				
							5A				

CLASSIC CENTURY & DESK SET





LUSTROUS CHROME

Unequalled Cross craftsmanship in a brilliant chrome plated finish.

Decoration Options: Laser Engraved, Deep Cut Engraved (shown), Drag Engraved, Emblem



SATIN CHROME

A bold re-interpretation of the classic Century Chrome finish, with a knurled grip section.

Decoration Options: Laser Engraved (shown), Emblem



DOUBLE DESK SET

Reward achievement with a classic emblem of success. Our finely crafted set is available in hand-rubbed hardwood and fitted with desk-sized versions of our iconic Classic Century Ballpoint Pen and 0.7mm mechanical pencil, plus a name plate suitable for customization.

Walnut finish base with 10 Karat Gold Filled/Rolled Gold Ballpoint Pen and 0.7mm Pencil.

Decoration Options:

Nameplate – Drag Engraved (name engraved only), Template, Silk Screened (silk screened logos on a name plate are an additional charge of \$13.00_A), Emblem (die struck on name plate only). Decoration is not available on pen or pencil

Order #	Description	MSRP	1-99	100-249	250-499	500-749	750-1000+
Lustrous Ch	nrome						
3502	Ballpoint Pen (Shown)	\$35.50	\$35.50	\$34.00	\$32.50	\$31.90	\$29.80
350305	0.7mm Pencil	\$35.50	\$35.50	\$34.00	\$32.50	\$31.90	\$29.80
3505	Selectip Rolling Ball Pen	\$50.50	\$50.50	\$48.25	\$46.00	\$45.10	\$41.95
Satin Chron	ne						
AT0082-14	Ballpoint Pen (Shown)	\$27.50	\$27.50	\$26.40	\$25.30	\$24.86	\$23.32
AT0083-14	0.7mm Pencil	\$27.50	\$27.50	\$26.40	\$25.30	\$24.86	\$23.32

Order #	Description	MSRP	1–49	50-124	125-249	250-499	500+
Lustrous Ch	rome						
350105	Ballpoint Pen and 0.7mm Pencil Set	\$71.00	\$71.00	\$68.00	\$65.00	\$63.80	\$59.60
Satin Chrom	e						
AT0081-14	Ballpoint Pen and 0.7mm Pencil Set	\$55.00	\$55.00	\$52.80	\$50.60	\$49.72	\$46.64

Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+
Double Des	k Set						
5201	Walnut Finish Base/10 Karat Gold Filled/Rolled Gold Ballpoint Pen and 0.7mm Pencil	\$230.50	\$230.50	\$219.25	\$208.00	\$203.50	\$187.75

Classic Century ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes one line of either laser, drag, deep-cut/color filled engraving OR one color custom imprint OR a silk screened emblem with up to 3 colors OR a die-struck emblem with up to 2 colors. Additional lines, locations, or colors are extra.

Minimums apply on decorated orders.

Desk Set – Pricing includes one line of drag engraving OR template on nameplate. Additional lines, locations, or colors are extra. For Decorated product ordering information, please refer to page 56–63.

switch-it. Compatible

CENTURY II

The evolution of perfection. Our legendary classic, updated, thoroughly of the moment.





10 KARAT GOLD FILLED/ROLLED GOLD (CAP AND BARREL)

Our 10 karat gold filled/rolled gold finish combines gold's timeless value with unsurpassed craftsmanship.

Decoration Options: Deep Cut Engraved, Drag Engraved, Emblem (shown)



CLASSIC BLACK

Satin black finish and 23 karat gold plated appointments make a definitive statement of style.

Decoration Options: Laser Engraved (shown), Custom Imprint, Emblem



ROYAL BLUE

An attractive luminescent blue finish, accented beautifully by chrome plated appointments.

Decoration Options: Deep Cut Engraved, Custom Imprint, Emblem

Order #	Description	MSRP	1-99	100-249	250-499	500-749	750-1000+
10 Karat Gol	d Filled/Rolled Gold (Cap and Barrel)						
4502WG	Ballpoint Pen	\$150.50	\$136.00	\$129.48	\$122.95	\$120.34	\$116.43
450305WG	0.7mm Pencil	\$150.50	\$136.00	\$129.48	\$122.95	\$120.34	\$116.43
4504	Selectip Rolling Ball Pen (Shown)	\$180.50	\$163.00	\$155.13	\$147.25	\$144.10	\$139.38
Classic Black	k						
2502WG	Ballpoint Pen	\$85.50	\$77.50	\$73.90	\$70.30	\$68.86	\$66.70
250305WG	0.7mm Pencil	\$85.50	\$77.50	\$73.90	\$70.30	\$68.86	\$66.70
2504	Selectip Rolling Ball Pen (Shown)	\$100.50	\$91.00	\$86.73	\$82.45	\$80.74	\$78.18
Royal Blue							
412WG-24	Ballpoint Pen (Shown)	\$75.50	\$68.50	\$65.35	\$62.20	\$60.94	\$59.05
414-24	Selectip Rolling Ball Pen	\$90.50	\$82.00	\$78.18	\$74.35	\$72.82	\$70.53

Order #	Description			50-124	125-249	250-499	500+
10 Karat Gold	d Filled/Rolled Gold (Cap and Barrel)						
450105WG	Ballpoint Pen and 0.7mm Pencil Set	\$301.00	\$272.00	\$258.95	\$245.90	\$240.68	\$232.85
Classic Black	(
250105WG	Ballpoint Pen and 0.7mm Pencil Set	\$171.00	\$155.00	\$147.80	\$140.60	\$137.72	\$133.40
							5A



MEDALIST

(EM)

Striking two-tone metal; a combination of polished chrome and 23 karat gold plated appointments.

Decoration Options: Laser Engraved, Deep Cut Engraved (shown), Drag Engraved, Emblem



LUSTROUS CHROME

The smooth, polished look of chrome gives a decidedly modern feel to the Century II profile.

Decoration Options: Laser Engraved, Deep Cut Engraved, Drag Engraved, Emblem



Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+
Medalist							
3302WG	Ballpoint Pen	\$85.50	\$77.50	\$73.90	\$70.30	\$68.86	\$66.70
330305WG	0.7mm Pencil (Shown)	\$85.50	\$77.50	\$73.90	\$70.30	\$68.86	\$66.70
3304	Selectip Rolling Ball Pen	\$100.50	\$91.00	\$86.73	\$82.45	\$80.74	\$78.18
Lustrous Chr	ome						
3502WG	Ballpoint Pen	\$60.50	\$55.00	\$52.53	\$50.05	\$49.06	\$47.58
350305WG	0.7mm Pencil	\$60.50	\$55.00	\$52.53	\$50.05	\$49.06	\$47.58
3504	Selectip Rolling Ball Pen (Shown)	\$75.50	\$68.50	\$65.35	\$62.20	\$60.94	\$59.05

Order #	Description		1-49	50-124	125-249	250-499	500+
Medalist							
330105WG	Ballpoint Pen and 0.7mm Pencil Set	\$171.00	\$155.00	\$147.80	\$140.60	\$137.72	\$133.40
Lustrous Chr	ome						
350105WG	Ballpoint Pen and 0.7mm Pencil Set	\$121.00	\$110.00	\$105.05	\$110.10	\$98.12	\$95.15
							Ε.Δ.

Century II ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes one line of either laser, drag, deep-cut/color filled engraving OR one color custom imprint OR a silk screened emblem with up to 3 colors OR a die-struck emblem with up to 2 colors. Additional lines, locations, or colors are extra.

Minimums apply on decorated orders.

For Decorated product ordering information, please refer to page 56-63.

switch it. Compatible

CROSS TOWNSEND

Our most celebrated writing instruments, crafted of precious metals and elegant lacquer finishes. Each is perfectly balanced and engineered for a lifetime of smooth effortless writing. The Cross Townsend is the essence of style and sophistication, making it the "Pen of Choice" for several American Presidents.





PLATINUM PLATED

A stunning platinum plate finish and exquisite diamond-pattern engraving make this an accessory of undeniable sophistication.

Decoration Options: Deep Cut, Drag Engraved, Emblem (shown)



10 KARAT GOLD FILLED/ROLLED GOLD (CAP AND BARREL)

With a higher gold content than gold plate, our 10 karat gold filled/rolled gold finish features the optimum combination of elegance, strength, and wearability.

Decoration Options: Deep Cut Engraved (shown), Drag Engraved, Emblem



QUARTZ BLUE LACQUER

Multiple layers of translucent lacquer on an intricately engraved diamond pattern create a deep blue finish. Rhodium plated appointments.

Decoration Options: Deep Cut Engraved, Emblem



BLACK LACQUER/23 KARAT GOLD PLATED

A classic combination: highly polished black lacquer with 23 karat gold plated appointments.

Decoration Options: Deep Cut Engraved (Signature Engraving shown), Emblem

Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+		
Platinum P	lated								
AT0042-1	Ballpoint Pen	\$205.50	\$185.50	\$176.50	\$167.50	\$163.90	\$158.50		
AT0045-1	Selectip Rolling Ball Pen (Shown)	\$255.50	\$230.50	\$219.25	\$208.00	\$203.50	\$196.75		
10 Karat Gold Filled/Rolled Gold (Cap and Barrel)									
702	Ballpoint Pen (Shown)	\$175.50	\$136.00	\$129.48	\$122.95	\$120.34	\$116.43		
705	Selectip Rolling Ball Pen	\$215.50	\$194.50	\$185.05	\$175.60	\$171.82	\$166.15		
Quartz Blu	e Lacquer								
692-1	Ballpoint Pen	\$140.50	\$127.00	\$120.93	\$114.85	\$112.42	\$108.78		
695-1	Selectip Rolling Ball Pen (Shown)	\$175.50	\$158.50	\$150.85	\$143.20	\$140.14	\$135.55		
Black Laco	uer/23K Gold Plated								
572	Ballpoint Pen	\$130.50	\$118.00	\$112.38	\$106.75	\$104.50	\$101.13		
575	Selectip Rolling Ball Pen	\$155.50	\$140.50	\$133.75	\$127.00	\$124.30	\$120.25		
576-FD	Fountain Pen - Fine	\$305.50	\$275.50	\$262.00	\$248.50	\$243.10	\$235.00		
576-MD	Fountain Pen - Medium (Shown)	\$305.50	\$275.50	\$262.00	\$248.50	\$243.10	\$235.00		
							5A		

CROSS TOWNSEND





BLACK LACQUER/RHODIUM PLATED

Black lacquer – multi-layered and highly polished – provides the perfect counterpoint to rich, rhodium plated appointments.

Decoration Options: Deep Cut Engraved, Emblem



MEDALIST

Bright, polished chrome combines with 23 karat gold plated appointments to make an undeniable statement of style. Decoration Options: Laser Engraved (Tone-on-Tone Laser Engraving shown), Deep Cut Engraved, Drag Engraved, Emblem



LUSTROUS CHROME

Uncompromising craftsmanship and a bright chrome finish make this a selection of uncommon value.

Decoration Options: Laser Engraved, Deep Cut Engraved, Drag Engraved, Emblem (shown)



DETAIL VIEW

Order #	Description	MSRP		100-249	250-499	500-749	750-1000+
Black Lacq	uer/Rhodium Plated						
AT0042-4	Ballpoint Pen	\$130.50	\$118.00	\$112.38	\$106.75	\$104.50	\$101.13
AT0045-4	Selectip Rolling Ball Pen (Shown)	\$155.50	\$140.50	\$133.75	\$127.00	\$124.30	\$120.25
Medalist							
502	Ballpoint Pen	\$125.50	\$113.50	\$108.10	\$102.70	\$100.54	\$97.30
505	Selectip Rolling Ball Pen (Shown)	\$140.50	\$127.00	\$120.93	\$114.85	\$112.42	\$108.78
Lustrous Cl	hrome						
532	Ballpoint Pen (Shown)	\$105.50	\$95.50	\$91.00	\$86.50	\$84.70	\$82.00
535	Selectip Rolling Ball Pen	\$120.50	\$109.00	\$103.83	\$98.65	\$96.58	\$93.48
536-FS	Fountain Pen - Fine	\$135.50	\$122.50	\$116.65	\$110.80	\$108.46	\$104.95
536-MS	Fountain Pen - Medium	\$135.50	\$122.50	\$116.65	\$110.80	\$108.46	\$104.95
	'						5Δ

Cross Townsend ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes one line of laser OR deep-cut/color filled engraving OR drag engraving OR a silk screened emblem with up to 3 colors OR a die-struck emblem with up to 2 colors. Additional lines, locations, or colors are extra.

Minimums apply on decorated orders.

For Decorated product ordering information, please refer to page 56–63.

switch it. Compatible

Turbo-charged and designed with cutting edge detail, stunning appointments and smooth touch finishes, this pen was modeled after industrial detailing and inspired by the quality of luxury sports cars. This capless Selectip Rolling Ball pen has a unique twist design that switches to a Ballpoint Pen with a swap of a refill.





CARBON BLACK

A smoky black finish with perforated detailing will keep you ahead of the pack. Decoration Options: Emblem (shown)



PERFORMANCE BLACK SMOOTH TOUCH

A black smooth touch finish that evokes the look of a racing tire.



Decoration Options: Deep Cut Engraving (shown), Emblem, Custom Imprint



MONACO BLUE SMOOTH TOUCH



This dark, smooth touch blue finish is the epitome of cool.





QUICK-SILVER SMOOTH TOUCH



The sleek silver smooth touch finish sports a captivating expression of style.

Decoration Options: Deep Cut Engraving, Emblem, Custom Imprint (shown)

Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+		
Carbon Blac	k								
AT0395-3	Selectip Rolling Ball Pen	\$105.50	\$105.50	\$98.50	\$94.50	\$91.50	\$84.50		
Performance	Performance Black Smooth Touch								
AT0395-1ST	Selectip Rolling Ball Pen	\$105.50	\$105.50	\$98.50	\$94.50	\$91.50	\$84.50		
Monaco Blue	Smooth Touch								
AT0395-5ST	Selectip Rolling Ball Pen	\$105.50	\$105.50	\$98.50	\$94.50	\$91.50	\$84.50		
Quick-Silver	Smooth Touch								
AT0395-6ST	Selectip Rolling Ball Pen	\$105.50	\$105.50	\$98.50	\$94.50	\$91.50	\$84.50		
							5A		

C-Series ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available. Pricing includes one line of deep-cut/color filled engraving OR one color custom imprint OR a silk screened emblem with up to 3 colors OR a die-struck emblem with up to 2 colors. Additional decoration is extra. Minimums apply on decorated orders. For Decorated product ordering information, please refer to page 56-63.



A pleasure to have and to hold, the ATX Collection has a contemporary, chic style. With a streamlined and ergonomic design, now available in three rich lacquer finishes.





BASALT BLACK

The two most popular of all writing instrument colors, black and chrome, combine to create an exciting look.

Decoration Options: Deep Cut Engraved, Custom Imprint, Emblem (shown)



MATTE CHROME

A two-texture treatment in chrome: a subtle satin finish combined with smooth, ultra-brilliant chrome plated appointments.

Decoration Options: Laser Engraved, Deep Cut Engraved, Emblem



PURE CHROME

Super-smooth chrome finish, polished to perfection and reflecting the contemporary fashion for modern metals. With chrome plated appointments.

Decoration Options: Laser Engraved (shown), Deep Cut Engraved, Drag Engraved, Emblem

Order #	Description	MSRP	1-99	100-249	250-499	500-749	750-1000+
Basalt Blad	ck						
882-3	Ballpoint Pen	\$60.50	\$60.50	\$57.75	\$55.00	\$53.90	\$52.25
885-3	Selectip Rolling Ball Pen (Shown)	\$75.50	\$75.50	\$72.00	\$68.50	\$67.10	\$65.00
Matte Chro	ome						
882-1	Ballpoint Pen	\$60.50	\$60.50	\$57.75	\$55.00	\$53.90	\$52.25
883-1	0.7mm Pencil (Shown)	\$60.50	\$60.50	\$57.75	\$55.00	\$53.90	\$52.25
885-1	Selectip Rolling Ball Pen	\$75.50	\$75.50	\$72.00	\$68.50	\$67.10	\$65.00
Pure Chror	me						
882-2	Ballpoint Pen (Shown)	\$55.50	\$55.50	\$53.00	\$50.50	\$49.50	\$48.00
885-2	Selectip Rolling Ball Pen	\$70.50	\$70.50	\$67.25	\$64.00	\$62.70	\$60.75

Order #	Description	MSRP	1-49	50-124	125-249	250-499	500+				
Matte Chro	Matte Chrome										
881-1	Ballpoint Pen and 0.7mm Pencil Set	\$121.00	\$121.00	\$115.50	\$110.00	\$107.80	\$104.50				
							5A				



BLACK LACQUER



A smooth, full-bodied design and deep, sophisticated black finish combine to create the ATX Black Lacquer, the pen with perfect synergy.

Decoration Options: Deep Cut Engraved, Emblem (shown)



TRANSLUCENT BLUE LACQUER



The ATX Blue Translucent Lacquer offers an expression of both purpose and individuality.

Decoration Options: Deep Cut Engraved, Emblem (shown)



PEARLESCENT WHITE LACQUER



The modern, shimmering finish combines with polished chrome appointments for a perfect fit, to covet and treasure.

Decoration Options: Deep Cut Engraved (shown in detail view below), Emblem



Order #	Description	MSRP		100-249	250-499	500-749	750-1000+
Black Laco	uer						
882-36	Ballpoint Pen	\$65.50	\$65.50	\$62.50	\$59.50	\$58.30	\$56.50
885-36	Selectip Rolling Ball Pen	\$80.50	\$80.50	\$76.75	\$73.00	\$71.50	\$69.25
886-36	Fountain Pen (Shown)	\$95.50	\$95.50	\$91.00	\$86.50	\$84.70	\$82.00
Translucen	t Blue Lacquer						
882-37	Ballpoint Pen	\$65.50	\$65.50	\$62.50	\$59.50	\$58.30	\$56.50
885-37	Selectip Rolling Ball Pen (Shown)	\$80.50	\$80.50	\$76.75	\$73.00	\$71.50	\$69.25
Pearlescen	t White Lacquer						
882-38	Ballpoint Pen (Shown)	\$65.50	\$65.50	\$62.50	\$59.50	\$58.30	\$56.50
885-38	Selectip Rolling Ball Pen	\$80.50	\$80.50	\$76.75	\$73.00	\$71.50	\$69.25
		-					5.4

ATX ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes one line of either laser OR deep-cut/color filled engraving OR, one color custom imprint OR a silk screened emblem with up to 3 colors OR a die-struck emblem with up to 2 colors. Additional lines, locations, or colors are extra. Minimums apply on decorated orders.

For Decorated product ordering information, please refer to page 56–63.

witch-it. Compatible**

WWW.ABORICES .COM 23

PORARY

CROSS EDGE

The unique slide-open technology on the new Edge lets you unleash creative ideas single-handedly, then clicks to close. Metallic fusion resin amps up the effect with a flash of color. This capless Gel Rollerball is engineered to accept Gel or Ballpoint Pen ink. Edge delivers ultimate function, versatility and style.





IFT BLACK

Jet Black upgrades classic chrome accents with matte black fusion resin.

Decoration Options: Deep Cut Engraved, Custom Imprint, Emblem (shown)



NITRO BLUE

Nitro Blue explodes in a bold burst of metallic blue with sleek chrome accents.

Decoration Options: Deep Cut Engraved (shown), Custom Imprint, Emblem



OCTANE GREEN

Octane Green delivers high performance in a flash of metallic green fusion resin and chrome.

Decoration Options: Deep Cut Engraved, Custom Imprint, Emblem



TITANIUM

Titanium rocks a heavy-metal mix of silvery fusion resin and brilliant chrome.

Decoration Options: Deep Cut Engraved, Custom Imprint (shown), Emblem

Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+
Jet Black							
AT0555-2	Gel Ink Pen	\$45.50	\$45.50	\$44.70	\$43.90	\$42.30	\$41.50
Nitro Blue							
AT0555-3	Gel Ink Pen	\$45.50	\$45.50	\$44.70	\$43.90	\$42.30	\$41.50
Octane Gre	en						
AT0555-4	Gel Ink Pen	\$45.50	\$45.50	\$44.70	\$43.90	\$42.30	\$41.50
Titanium							
AT0555-5	Gel Ink Pen	\$45.50	\$45.50	\$44.70	\$43.90	\$42.30	\$41.50
							5A

Cross Edge ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes one line of deep-cut/silver filled engraving OR one color custom imprint OR a silk screened emblem with up to 3 colors

OR a die-struck emblem with up to 2 colors. Additional lines or locations are extra.

For Decorated product ordering information, please refer to page 56-63.

Minimums apply on decorated orders.

CONTEMPORARY EDGE | APOGEE



FROSTY STEEL

Flaunts an engine-turned pattern layered in European pale blue lacquer for a cool jewel-like luxury that's smooth to the touch.

Decoration Options: Laser Engraved (Center Ring Only), Deep Cut Engraved



BLACK STAR LACQUER

Brilliant lacquer, hand-polished to perfection and accented by polished chrome plated appointments.

Decoration Options: Laser Engraved (Center Ring Only - shown), Deep Cut Engraved



TITIAN RED LACQUER

A deep, glowing red finish inspired by the great Venetian painters and colorists.

Decoration Options: Laser Engraved (Center Ring Only), Deep Cut Engraved (shown)



CHROME

As retro-modern as it gets. Deep-engraved chrome features a diamond-patterned texture.

Decoration Options: Laser Engraving (Center Ring Only)

Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+
Frosty Stee							
AT0122-6	Ballpoint Pen (Shown)	\$140.50	\$140.50	\$133.75	\$127.00	\$124.30	\$120.25
AT0125-6	Selectip Rolling Ball Pen	\$170.50	\$170.50	\$162.25	\$154.00	\$150.70	\$145.75
Black Star L	_acquer						
AT0122-2	Ballpoint Pen	\$125.50	\$125.50	\$119.50	\$113.50	\$111.10	\$107.50
AT0125-2	Selectip Rolling Ball Pen (Shown)	\$155.50	\$155.50	\$148.00	\$140.50	\$137.50	\$133.00
Titian Red L	acquer						
AT0122-3	Ballpoint Pen	\$125.50	\$125.50	\$119.50	\$113.50	\$111.10	\$107.50
AT0125-3	Selectip Rolling Ball Pen (Shown)	\$155.50	\$155.50	\$148.00	\$140.50	\$137.50	\$133.00
Chrome							
AT0122-1	Ballpoint Pen (Shown)	\$105.50	\$105.50	\$100.50	\$95.50	\$93.50	\$90.50
AT0125-1	Selectip Rolling Ball Pen	\$135.50	\$135.50	\$129.00	\$122.50	\$119.90	\$116.00
							5A

Apogee ships in a Premium Gift Box, please refer to page 35 for gift box showcase. Box Sleeve Imprint Available.

Pricing includes one line of deep-cut/color filled engraving on cap or laser engraving on center ring. Additional lines or locations are extra. Minimums apply on decorated orders.

For Decorated product ordering information, please refer to page 56–63.

switch-it. Compatible



CROSS SIGNATURE JOURNALS

Available in a variety of striking color combinations. Each journal features a cleverly integrated pen sleeve that's ideal for storing the complimentary pen, plus ribbon page marker, expandable inner pocket, acid-free paper and perforated pages.



DECORATION EXAMPLES







Debossing Debossing

Debossing

SIGNATURE JOURNAL

MEDIUM Size: A5 - 5.75" x 8.25"

Decoration Options: Blind Deboss, Foil Deboss





SIGNATURE JOURNAL

SMALL Size: A6 - 4" x 5.75"

Decoration Options: Blind Deboss, Foil Deboss





Green/Light Green



Blue/Light Blue



Black/Grey



MEDIUM JOURNAL GIFT

BOX AVAILABLE See pg. 35 for details

Order #	Description	MSRP	1-249	250-499	500+
Medium Jour	nal				
AC236-1M	Medium Journal Black/Grey	\$30.50	\$30.50	\$28.00	\$26.75
AC236-2M	Medium Journal Brown/Tan	\$30.50	\$30.50	\$28.00	\$26.75
AC236-4M	Medium Journal Green/Lt.Green	\$30.50	\$30.50	\$28.00	\$26.75
AC236-5M	Medium Journal Blue/Lt.Blue	\$30.50	\$30.50	\$28.00	\$26.75
Small Journa					
AC236-1S	Small Journal Black/Grey	\$25.50	\$25.50	\$23.50	\$22.50
AC236-2S	Small Journal Brown/Tan	\$25.50	\$25.50	\$23.50	\$22.50
AC236-4S	Small Journal Green/Lt.Green	\$25.50	\$25.50	\$23.50	\$22.50
AC236-5S	Small Journal Blue/Lt.Blue	\$25.50	\$25.50	\$23.50	\$22.50

Journals ship with protective acetate cover.

Pricing includes one line of blind debossing OR foil debossing. Minimums apply on decorated orders.

For Decorated product ordering information, please refer to pages 65-66.

AUTOCROSS LEATHER

Our exclusive Autocross Leather Collection features sporty accessories geared for organization. Includes: supple full-grain leather, signature perforated detailing, and most styles include accessory pen.

PADFOLIOS

Organization comes easily with our thoughtfully appointed padfolio. Includes complimentary Cross pen with brilliant chrome plated finish.



Size: 7.375" x 9.562"
Decoration Options: Blind Deboss

Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+
Padfolio							
AC245-1	Padfolio (A4) Black	\$150.50	\$136.00	\$129.48	\$125.56	\$122.95	\$116.43
AC245-9	Padfolio (A4) Brown	\$150.50	\$136.00	\$129.48	\$125.56	\$122.95	\$116.43
Junior Padfo	olio						
AC233-1	Junior Padfolio Black	\$120.50	\$109.00	\$103.83	\$100.72	\$98.65	\$93.48
AC233-9	Junior Padfolio Brown	\$120.50	\$109.00	\$103.83	\$100.72	\$98.65	\$93.48
							5A



Blind Debossing Decoration Example



JOTTER Size: 4" x 5.375" Always have pen and paper on hand to capture ideas on the fly. Fitted with a Cross chrome pen. Decoration Options: Blind Deboss

PEN CASES

You'll flip for the fold-over design with magnetic closure. The case design provides easy access to your favorite Cross writing instruments, while protecting the luxurious finishes for years to come.









DOUBLE PEN CASE Size: 1.625" x 6.375" x 1" Decoration Options: Blind Deboss

SINGLE PEN CASE Size: 1.125" x 6.375" x 1"

Decoration	Options:	Blind	Debos:
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Order #	Description	MSRP	1–99	100-249	250-499	500-749	750-1000+
Jotter							
AC131-1BG	Jotter Black	\$60.50	\$55.00	\$52.53	\$51.04	\$50.05	\$47.58
AC131-9BG	Jotter Brown	\$60.50	\$55.00	\$52.53	\$51.04	\$50.05	\$47.58
Pen Cases							
AC223-1	Double Pen Case Black	\$50.50	\$46.00	\$43.98	\$42.76	\$41.95	\$39.93
AC223-9	Double Pen Case Brown	\$50.50	\$46.00	\$43.98	\$42.76	\$41.95	\$39.93
AC222-1	Single Pen Case Black	\$45.50	\$41.50	\$39.70	\$38.62	\$37.90	\$36.10
AC222-9	Single pen Case Brown	\$45.50	\$41.50	\$39.70	\$38.62	\$37.90	\$36.10
							5A

Autocross Leather accessories are handsomely boxed in gift-ready packaging, please refer to page 35 for gift box showcase. Pricing includes one location of blind debossing. Minimums apply on decorated orders. For Decorated product ordering information, please refer to page 65-66.

AUTOCROSS WALLETS

Our collection of wallets for men and women sport details you can bank on. Includes: supple full-grain pebbled leather with signature perforated detailing, leather-lined interiors fit most international currencies, most include our complimentary mini pen.



PASSPORT WALLET

Size: 4.5" x 5.5"
Includes a passport pocket, five card slots, full length multi-purpose pocket, SIM card pocket, and Cross mini pen.

Decoration Options: Blind Deboss







PASSPORT WALLET

Size: 4.5" x 5.75"

Slot for passport, five card pockets, multi-function pockets for currency, tickets and receipts. SIM pocket and back pocket for quick access. Snap tab closure. Mini pen included.

Decoration Options: Blind Deboss (shown on left)

Order #	Description	MSRP		100-249	250-499	500-749	750-1000+
Passport W	allet						
AC246-1	Passport Wallet Black	\$70.50	\$64.00	\$61.08	\$59.32	\$58.15	\$55.23
AC246-9	Passport Wallet Brown	\$70.50	\$64.00	\$61.08	\$59.32	\$58.15	\$55.23
Passport W	allet						
AC209-1A	Passport Wallet Black/Turquoise	\$80.50	\$73.00	\$69.63	\$67.60	\$66.25	\$62.88
AC209-9A	Passport Wallet Brown/Pink	\$80.50	\$73.00	\$69.63	\$67.60	\$66.25	\$62.88
							5A

MONEY CLIP CARD CASE

Size: 2.75" x 3.5"

Room for credit cards on one side and a money clip on the reverseplus a pocket in between for receipts and tickets.

Decoration Options: Blind Emboss (shown)







Blind Debossing Decoration Example





FOLDED ID CARD CASE

Size: 3.25" x 4.125"

Holds everything you need for meetings and events. Two spacious slots for credit cards and gusseted business card compartment. Interior ID window allows you to show identification without removing it. Mini pen included.

Decoration Options: Blind Emboss (shown)







FOLDED CARD CASE

Size: 4" x 2.75" Securely stores your credit cards and business cards. Snap closure.

Mini pen included. Decoration Options: Blind Emboss (shown)

Order #	Description	MSRP		100-249	250-499	500-749	750-1000+
Money Clip	Card Case						
AC122-1	Money Clip Card Case Black	\$50.50	\$46.00	\$43.98	\$42.76	\$41.95	\$39.93
AC122-9	Money Clip Card Case Brown	\$50.50	\$46.00	\$43.98	\$42.76	\$41.95	\$39.93
Folded ID C	Card Case						
AC192-1	Folded ID Card Case Black	\$60.50	\$55.00	\$52.53	\$51.04	\$50.05	\$47.58
AC192-9	Folded ID Card Case Brown	\$60.50	\$55.00	\$52.53	\$51.04	\$50.05	\$47.58
Folded Car	d Case						
AC200-1A	Folded Card Case Black/Turquoise	\$60.50	\$55.00	\$52.53	\$51.04	\$50.05	\$47.58
AC200-9A	Folded Card Case Brown/Pink	\$60.50	\$55.00	\$52.53	\$51.04	\$50.05	\$47.58
							5A

Autocross Wallets are handsomely boxed in gift-ready packaging, please refer to page 35 for gift box showcase. Pricing includes one location of blind debossing. Minimums apply on decorated orders. For Decorated product ordering information, please refer to page 64-65.

CROSS TIMEPIECES

Elegant and up-to-the-minute, our men's and women's watches are inspired by the timeless style and exquisite finishes of our legendary pens.

- Calendar display on select styles
- Engraved dials inspired by our exclusive pen collections
- Water-resistant to 3 ATM (30 meters/100 feet)
- High-quality bracelets with double pushpin clasp
- Two-year warranty



CHICAGO

Men's polished stainless steel case and bracelet with black engraved dial, date with magnifier lens. 38mm.

Decoration Options:

Drag Engraved (shown on right), Dial Imprint (shown on left)



CHICAGO

Women's polished stainless steel case and bracelet with sunburst-engraved metallic black dial. 31 mm.

Decoration Options:
Drag Engraved, Dial Imprint



CHICAGO

Men's polished gold-plated case with croc embossed black leather strap with engraved silver dial, gold hands and indicators. 38mm.

Decoration Options:
Drag Engraved, Dial Imprint



CHICAGO

Women's polished gold-plated case with croc embossed black leather strap with engraved satin silver dial with gold hands and indicators. 31 mm.

Decoration Options:
Drag Engraved, Dial Imprint



AGENCY SERIES CHRONOGRAPH



Precision Chronograph with date, Stainless Steel case with Silver White Sunray dial with Silver white Subdials, and Silver Hands. Custom moulded Silicon Strap with Stainless Steel Buckle. 100M Water Resistance. 42.5mm

Decoration Options
Drag Engraved

Order #	Description	MSRP	1–99	100-249	250+
Chicago					
WMAJ34	Men's Polished stainless steel case and bracelet with black dial	\$160.00	\$152.00	\$144.40	\$136.80
WFAK23	Women's Polished stainless steel case and bracelet with sunburst dial	\$130.00	\$123.50	\$117.33	\$111.15
WMAJ36	Men's Polished gold-plated case with croc embossed leather strap	\$110.00	\$104.50	\$99.28	\$94.05
WFAK25	Women's Polished gold-plated case with croc embossed leather strap	\$100.00	\$95.00	\$90.25	\$85.50
Agency Seri	es - Chronograph				
WMAR54	Chronograph with date, Stainless Steel case with Silver White Sunray dial	\$180.00	\$171.00	\$162.45	\$153.90
					3A

All Timepieces are boxed in gift-ready packaging, please refer to page 35 for gift box showcase.

Pricing does not include decoration. Minimums apply on decorated orders.

Drag engraving on case back OR one color dial imprint \$5.50_A

For Decorated product ordering information, please refer to page 67–68.

CROSS REFILL REFERENCE GUIDE

Genuine Cross refills ensure the optimal performance of a Cross writing instrument. Each writing instrument is conveniently packaged with a Cross refill. The chart below indicates which refills are included with each writing technology, and provides refill reorder numbers.

	Refill/Accessories Included With Purchase	Refill Order #	Optional Blue Re-order #
Affinity			
Ballpoint Pen	Black Medium Ballpoint Pen Refill (one) in unit	8513	8511
Selectip Rolling Ball Pen	Black Gel Rolling Ball Refill (one) in unit	8523	8521
Apogee			
Ballpoint Pen	Black Medium Ballpoint Pen Refill (one) in unit	8513	8511
Selectip Rolling Ball Pen	Black Gel Rolling Ball Refill (one) in unit	8523	8521
ATX			
Ballpoint Pen	Black Medium Ballpoint Pen Refill (one) in unit	8513	8511
0.7mm Pencil	0.7mm pencil converter with leads (3) /1 eraser in unit	8742+/8781++	NA
Ballpoint Pen and 0.7mm Pencil Set	Black Medium Ballpoint Pen Refill (one) in unit and 0.7mm pencil converter with leads (3) /1 eraser in unit		
Selectip Rolling Ball Pen	Black Gel Rolling Ball Refill (one) in unit	8523	8521
Fountain Pen	Black Fountain Pen Cartridge (2)	8921***	8920***
Aventura	Data Contain on Canage (2)	0021	0020
Ballpoint Pen	Black Medium Ballpoint Pen Refill (one) in unit	8513	8511
Selectip Rolling Ball Pen	Black Gel Rolling Ball Refill (one) in unit	8523	8521
Bailey	Diack del Rolling Dali Relin (Olle) il unit	0020	0021
Ballpoint Pen	Black Medium Ballpoint Pen Refill (one) in unit	8513	8511
Selectip Rolling Ball Pen	Black Gel Rolling Ball Refill (one) in unit	8523	8521
Fountain Pen	Black Fountain Pen Cartridge (2)	8921***	8920***
C-Series	Diagram of Carriage (2)	0021	3320
Selectip Rolling Ball Pen	Black Gel Rolling Ball Refill (one) in unit	8523	8521
Calais	Diack Get Nothing Dail Nethil (One) III utilit	0020	3021
Ballpoint Pen	Black Medium Ballpoint Pen Refill (one) in unit	8513	8511
Century II	Diack Medium Dailpoint Fen Keilli (one) in unit	0010	0011
· · · · · · · · · · · · · · · · · · ·	Rlock Modium Rallpoint Pon Pofill (one) in unit	8513	8511
Ballpoint Pen 0.7mm Pencil	Black Medium Ballpoint Pen Refill (one) in unit	8513 8742 ⁺ /8781 ⁺⁺	8511 NA
Ballpoint Pen and 0.7mm Pencil Set	0.7mm pencil converter with leads (3) /1 eraser in unit Black Medium Ballpoint Pen Refill (one) in unit and .07mm pencil	8513/8742*/8781**	8511/NA
	converter with leads (3) /1 eraser in unit		
Selectip Rolling Ball Pen	Black Gel Rolling Ball Refill (one) in unit	8523	8521
Classic Century			
Ballpoint Pen	Black Medium Ballpoint Pen Refill (one) in unit	8513	8511
0.7mm Pencil	0.7mm pencil converter with leads (3) /1 eraser in unit	8742+/8781++	NA
Ballpoint Pen and 0.7mm Pencil Set	Black Medium Ballpoint Pen Refill (one) in unit and .07mm pencil converter with leads (3) /1 eraser in unit	8513/8742+/8781++	8511/NA
Selectip Rolling Ball Pen	Black Gel Rolling Ball Refill (one) in unit	8523	8521
Contour			
Ballpoint Pen	Black Medium Ballpoint Pen Refill (one) in unit	8513	8511
Cross Edge			
Gel Ink	Black Gel Rolling Ball Refill (one) in unit	8523	8521
Stratford			
Ballpoint Pen	Black Medium Ballpoint Pen Refill (one) in unit	8513	8511
Selectip Rolling Ball Pen	Black Gel Rolling Ball Refill (one) in unit	8523	8521
Tech4		·	
	Black Medium Ballpoint Pen Refill (one) in unit	8518-4	8518-6
Mulaifunction Don	Red Medium Ballpoint Pen Refill (one) in unit	8518-5	NA
Multifunction Pen	Blue Medium Ballpoint Pen Refill (one) in unit	NA	8518-6
	0.7mm Mechanical Pencil Leads (3) /1 eraser in unit	8742+/8753**	NA
Tech3			
	Black Medium Ballpoint Pen Refill (one) in unit	8518-4	8518-6
Multifunction Pen	Red Medium Ballpoint Pen Refill (one) in unit	8518-5	NA
	0.5mm Mechanical Pencil Leads (3) /1 eraser in unit	8710*/8753**	NA
Cross Townsend	(9) / 1 01000 11 0111		
Ballpoint Pen	Black Medium Ballpoint Pen Refill (one) in unit	8513	8511
Selectip Rolling Ball Pen	Black Gel Rolling Ball Refill (one) in unit	8523	8521
Fountain Pen	Black Fountain Pen Cartridge (2)	8921***	8920***
Mini Accessory Pen (Pen Not Sold Sepa	<u> </u>		0020
Ballpoint Pen	Black Medium Ballpoint Pen Refill (one) in unit	8572-1	8572-2
Cross Accessory Pen (Pen Not Sold Se	1 7	0072 1	3072 2
Ballpoint Pen	Black Medium Accessory Pen Refill (one) in unit	8779B-4	NA
	Refill Available		
Paper Refill		Refill Re-Order Number	
Jotter Jr Padfolio	3 pack of jotter pads 3 pack of jr. padfolio pads	1554Z-9 1554Z-19	

Writing Instrument Refill Changes – Request to change from standard refill will result in a refill change charge: \$.30 per unit.

*8710 refers to a card of fifteen (15) leads for reorder. ***8753 refers to a card of five (5) erasers for reorder.

***8921/(optional blue ***8920) refers to a card of six (6) black fountain pen cartridges.

*8742 refers to card of fifteen (15) 0.7mm leads for re-order. * **8781 refers to a card of five (5) 0.7 pencil converter erasers for re-order.



PREMIUM GIFT BOX

Decoration Options: Box Imprint



MEDIUM JOURNAL GIFT BOX

Two-piece branded gift box available for medium journal. $\label{eq:upgrade} \text{Upgrade to a gift box for $5.00}_{\text{A}}$



LEATHER BOX









BRAND STATEMENT

The FranklinCovey Collection, stylish writing instruments crafted exclusively by A.T. Cross for FranklinCovey, world leader in time management and organization.

For more than 25 years, FranklinCovey has been providing the most highly effective organizational and planning tools for both business and personal use. Functional and affordable, these premium-quality, refillable writing instruments have been developed to complement the popular FranklinCovey planning systems. The collection features a wide variety of styles designed to appeal to a broad range of consumers.

A gift bearing the FranklinCovey name instantly celebrates individual or corporate achievement and success, and the lifetime mechanical guarantee assures many years of writing pleasure.



NANTUCKET

The new FranklinCovey Nantucket combines great function, exuberant fashion and fun all in one. Its simple "click to write" functionality makes it a very practical pen to use, in a simple, yet stylish profile. Whether this pen is for business or pleasure, the Nantucket will speak volumes about you.



POLISHED CHROME

Decoration Options: Laser Engraved (shown)



POLISHED BLACK LACQUER

Decoration Options: Custom Imprint



GIFT BOX

Each FranklinCovey writing instrument is handsomely boxed in gift-ready packaging.

Order #	Description	50-249	250-499	500-1000+
Polished Ch	rome Ballpoint Pen			
FC0072-4	Ballpoint Pen	\$10.00	\$8.63	\$7.50
Polished Bla	ack Laquer Ballpoint Pen			
FC0072-5	Ballpoint Pen	\$10.00	\$8.63	\$7.50
				ABC

 ${\sf Each \ Franklin Covey \ writing \ instrument \ is \ handsomely \ boxed \ in \ gift-ready \ packaging.}$

Pricing includes one color custom imprint OR one line of laser engraving. Additional lines or locations are extra.

For Decorated product ordering information, please refer to page 56–63.

Minimum order 50 units.

Box Imprinting available.

The FranklinCovey Hinsdale delivers ultra-function with a simple twist. This everything-you-need-in-one design lets you choose from red, blue or black Ballpoint Pen ink, or with another twist it's a 0.5mm pencil. This multi-functioned marvel also carries a lifetime mechanical guarantee.



BLACK LACQUER WITH TEXTURED GREEN GRIP AND ACCENTS



RED LACQUER WITH TEXTURED BLACK GRIP AND ACCENTS



POLISHED CHROME WITH TEXTURED BLUE GRIP AND ACCENTS

Decoration Options: Laser Engraved (shown)

Black Ballpoint Pen

Blue Ballpoint Pen Red Ballpoint Pen 0.5mm Pencil









Order #	Description	50-249	250-499	500-1000+
Black Lacqu	er with textured green grip and accents			
FC0090-1	Multifunction Pen	\$16.00	\$13.81	\$12.00
Red Lacque	r with textured black grip and accents			
FC0090-2	Multifunction Pen	\$16.00	\$13.81	\$12.00
Polished Ch	rome with textured blue grip and accents			
FC0090-3	Multifunction Pen	\$16.00	\$13.81	\$12.00
				ABC

 $\label{thm:covey} \ \ \text{Each FranklinCovey writing instrument is handsomely boxed in gift-ready packaging.}$

Pricing includes one color custom imprint OR one line of laser engraving. Additional lines, locations, or colors are extra.

For Decorated product ordering information, please refer to page 56-63.

Minimum order 50 units.

Box Imprinting available.

NORWICH

Contemporary detailing and a rubberized grip make the sporty FranklinCovey Norwich a unique blend of style and function. Backed by a lifetime mechanical guarantee, the Norwich will be there to get you through even the most arduous projects.



RAVEN BLACK

Decoration Options: Custom Imprint (shown)



SATIN CHROME

Decoration Options: Custom Imprint



SPORT GREEN

Decoration Options: Custom Imprint

Order#	Description	50-249	250-499	500-1000+
Raven Black				
FC0062-1	Ballpoint Pen	\$9.00	\$7.76	\$6.74
Satin Chron	ne			
FC0062-2	Ballpoint Pen	\$9.00	\$7.76	\$6.74
Sport Green				
FC0062-3	Ballpoint Pen	\$9.00	\$7.76	\$6.74
				ARC.

Each FranklinCovey writing instrument is handsomely boxed in gift-ready packaging. Pricing includes one color custom imprint. Additional lines, locations, or colors are extra.

For Decorated product ordering information, please refer to page 56–63.

Minimum order 50 units.

Box Imprinting available.

FREEMONT

Freemont from FranklinCovey delivers traditional styling with a contemporary flair. The streamlined silhouette is available in several rich, lustrous finishes, each finely accented with distinctive chrome appointments. Backed by a lifetime mechanical guarantee, Freemont will be there to support you in all your endeavors.



DECO BLACK LACQUER

Decoration Options: Custom Imprint (shown)



SATIN CHROME

Decoration Options: Laser Engraved (shown)



VINEYARD RED LACQUER

Decoration Options: Custom Imprint



Order#	Description	50-249	250-499	500-1000+
Deco Black I	_acquer			
FC0032-1	Ballpoint Pen	\$11.00	\$9.50	\$8.24
FC0035-1	Rolling Ball Pen	\$16.00	\$13.81	\$12.00
FC0036-1MS	Black Fountain Pen - Medium (Shown)	\$21.00	\$18.13	\$15.74
FC0031-1	Black Ballpoint Pen and 0.9mm Pencil Set	\$21.00	\$18.13	\$15.74
Satin Chrom	e			
FC0032-2	Ballpoint Pen	\$11.00	\$9.50	\$8.24
FC0035-2	Rolling Ball Pen (Shown)	\$16.00	\$13.81	\$12.00
FC0031-2	Black Ballpoint Pen and 0.9mm Pencil Set	\$21.00	\$18.13	\$15.74
Vineyard Red	Lacquer			
FC0032-3	Ballpoint Pen	\$11.00	\$9.50	\$8.24
FC0035-3	Rolling Ball Pen (Shown)	\$16.00	\$13.81	\$12.00
FC0031-3	Black Ballpoint Pen and 0.9mm Pencil Set	\$21.00	\$18.13	\$15.74
				ABC

Each FranklinCovey writing instrument is handsomely boxed in gift-ready packaging.

Pricing includes one color custom imprint OR one line of laser engraving. Additional lines, locations, or colors are extra.

For Decorated product ordering information, please refer to page 56-63.

Minimum order 50 units.

Box Imprinting available.

GREENWICH

Whether you're taking notes or signing contracts, the FranklinCovey Greenwich commands respect. Accompanied by a lifetime mechanical guarantee, Greenwich is sure to make a lasting impression.



CHROME/TUXEDO BLACK LACQUER

Decoration Options: Laser Engraved

Order #	Description	50-249	250-499	500-1000+
Satin Chron	ne		·	
FC0022-1	Ballpoint Pen (Shown)	\$10.00	\$8.64	\$7.50
FC0021-1	Ballpoint Pen & .09mm Pencil Set	\$20.00	\$17.27	\$15.00
Chrome				
FC0022-2	Ballpoint Pen (Shown)	\$10.00	\$8.64	\$7.50
FC0021-2	Ballpoint Pen & .09mm Pencil Set	\$20.00	\$17.27	\$15.00
Chrome/Eve	ening Blue Lacquer			
FC0022-3	Ballpoint Pen (Shown)	\$10.00	\$8.64	\$7.50
FC0021-3	Ballpoint Pen & .09mm Pencil Set	\$20.00	\$17.27	\$15.00
Chrome/Tux	xedo Black Lacquer			
FC0022-4	Ballpoint Pen (Shown)	\$10.00	\$8.64	\$7.50
FC0021-4	Ballpoint Pen & .09mm Pencil Set	\$20.00	\$17.27	\$15.00
				ABC

Each FranklinCovey writing instrument is handsomely boxed in gift-ready packaging. Pricing includes one line of laser engraving. Additional lines or locations are extra. For Decorated product ordering information, please refer to page 56–63. Minimum order 50 units.

The classic styling and craftsmanship of the Lexington from FranklinCovey is sure to get a reaction.

Its sleek, impressive design will gain both the attention and respect of your colleagues. Supported by a lifetime mechanical guarantee, Lexington will be there for all those important meetings and special moments.



MIDNIGHT BLACK LACQUER/CHROME

Decoration Options: Laser Engraved (shown)



CHROME

Decoration Options: Laser Engraved



CHROME/GOLD-TONE

Decoration Options: Laser Engraved



Order#	Description	50-249	250-499	500-1000+
Midnight Bl	ack Lacquer/Chrome			
FC0012-1	Ballpoint Pen (Shown)	\$10.00	\$8.64	\$7.50
FC0015-1	Rolling Ball Pen	\$15.00	\$12.95	\$11.24
FC0011-1	Ballpoint Pen and 0.9mm Pencil Set	\$20.00	\$17.27	\$15.00
Chrome				
FC0012-2	Ballpoint Pen	\$10.00	\$8.64	\$7.50
FC0015-2	Rolling Ball Pen (Shown)	\$15.00	\$12.95	\$11.24
FC0011-2	Ballpoint Pen and 0.9mm Pencil Set	\$20.00	\$17.27	\$15.00
Chrome/Go	old-Tone			
FC0012-3	Ballpoint Pen (Shown)	\$10.00	\$8.64	\$7.50
FC0015-3	Rolling Ball Pen	\$15.00	\$12.95	\$11.24
FC0011-3	Ballpoint Pen and 0.9mm Pencil Set	\$20.00	\$17.27	\$15.00

 ${\sf Each \ Franklin Covey \ writing \ instrument \ is \ handsomely \ boxed \ in \ gift-ready \ packaging.}$

Pricing includes one line of laser engraving. Additional lines or locations are extra.

For Decorated product ordering information, please refer to page 56–63.

Minimum order 50 units.

Box Imprinting not available on this product.



BRAND STATEMENT

Innovative product ideas, superb quality and frequently achieved design awards are the features which set Lamy apart in the development of writing instruments since 1966. Winning more design awards than any other writing instrument brand has made the Lamy brand one of the leading German design brands of international standing for over 40 years.

Each design is developed consistently on the basis of the highest degree of functionality. To ensure that these high standards are maintained, Lamy constantly pursues technical innovations which further increase the utility value of Lamy products.

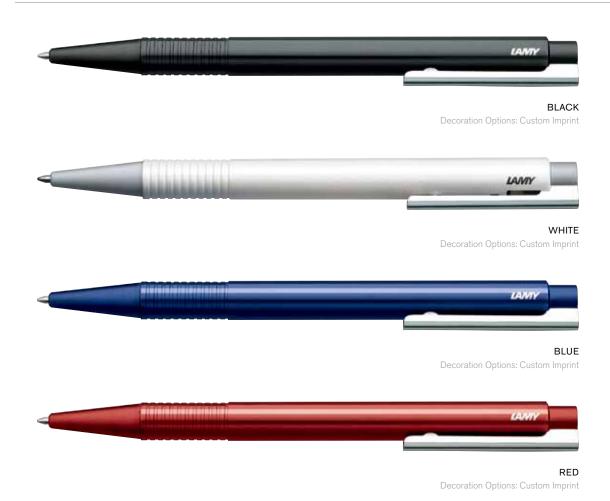
Lamy develops and produces in Heidelberg, Germany. At every stage of manufacturing, from development to production, our employees apply the greatest degree of care, helping to uphold the standard of quality in technology, material and processing.

As high-quality promotional items, Lamy writing instruments create a strong impact for the brand being advertised. Their unique design, high quality and long service life make them one of the most effective advertising vehicles.



LOGO

The classic pen for communicating your advertising message. Made of fracture-proof, high-gloss ABS plastic or stainless steel with cyclical matte finish. With spring-mounted steel clip. Push mechanism with integrated clip/button unit.



Order#	Description	MSRP	500-1000+
Black High Gloss Plastic			
LM204M-18317	Ballpoint Pen	\$20.00	\$20.00
White High Gloss Plastic			
LM204M-21252	Ballpoint Pen	\$20.00	\$20.00
Blue High Gloss Plastic			
LM204M-21849	Ballpoint Pen	\$20.00	\$20.00
Red High Gloss Plastic			
LM204M-21848	Ballpoint Pen	\$20.00	\$20.00
			С



STAINLESS STEEL WITH BLACK ACCENTS

Decoration Options: Laser Engraved (shown), Custom Imprint



STAINLESS STEEL WITH BLUE ACCENTS

Decoration Options: Laser Engraved, Custom Imprint



STAINLESS STEEL WITH RED ACCENTS

Decoration Options: Laser Engraved, Custom Imprint



STAINLESS STEEL WITH GREEN ACCENTS

Decoration Options: Laser Engraved, Custom Imprint

Order #	Description	MSRF	500-1000+
Stainless Steel with E	Black Accents		
LM205-3800	Ballpoint Pen	\$22.00	\$22.00
Stainless Steel with E	Blue Accents		
LM205-3801	Ballpoint Pen	\$22.00	\$22.00
Stainless Steel with R	Red Accents		
LM205-3802	Ballpoint Pen	\$22.00	\$22.00
Stainless Steel with G	Green Accents		
LM205-3803	Ballpoint Pen	\$22.00	\$22.00

All Lamy writing instruments arrive in packaging suitable for gift giving.

Pricing includes one color custom imprint OR one line of laser engraving. Additional lines, locations, or colors are extra. For Decorated product ordering information, please refer to page 64.

Minimum order 50 units.

NOTO

Ballpoint Pen in new, functional design. With triangular body and impressive clip. Plastic body in one discreet color or in matte black or matt white with metallized tip and metallized push-button.



WHITE WITH CHROMIUM LACQUERED TIP

Decoration Options: Custom Imprint

Order #	Description	MSRP	500-1000+
Matte Black			
LM282-20079	Ballpoint Pen	\$20.00	\$20.00
Black with Chromium	Lacquered Tip		
LM283-20083	Ballpoint Pen	\$22.00	\$22.00
White with Chromium	Lacquered Tip		
LM283-21850	Ballpoint Pen	\$22.00	\$22.00
	· ·	·	
All Lamy writing instru	mente errive in peakeging quitable for gift giving		
	ments arrive in packaging suitable for gift giving. ne of custom imprint. Additional lines, locations, or colors are		

Minimum order 50 units.

For Decorated product ordering information, please refer to page 64.

Made of sturdy ABS plastic. Features an ergonomic grip section and a self-sprung metal clip.



YELLOW

Decoration Options: Custom Imprint



WHITE

Decoration Options: Custom Imprint (shown)



BLUE

Decoration Options: Custom Imprint



Decoration Options: Custom Imprint



BLACK

Decoration Options: Custom Imprint

Order #	Description	MSRP	500-1000+
Yellow			
LM218-21156	Ballpoint Pen	\$31.00	\$31.00
LM318-8130	Rollerball Pen (Shown)	\$36.00	\$36.00
White			
LM219-19680	Ballpoint Pen (Shown)	\$31.00	\$31.00
LM319-21857	Rollerball Pen	\$36.00	\$36.00
Blue			
LM214-21154	Ballpoint Pen (Shown)	\$31.00	\$31.00
LM314-10510	Rollerball Pen	\$36.00	\$36.00
Red			
LM216-21155	Ballpoint Pen (Shown)	\$31.00	\$31.00
LM316-5276	Rollerball Pen	\$36.00	\$36.00
Black			
LM217-20400	Ballpoint Pen (Shown)	\$31.00	\$31.00
LM317-20401	Rollerball Pen	\$36.00	\$36.00

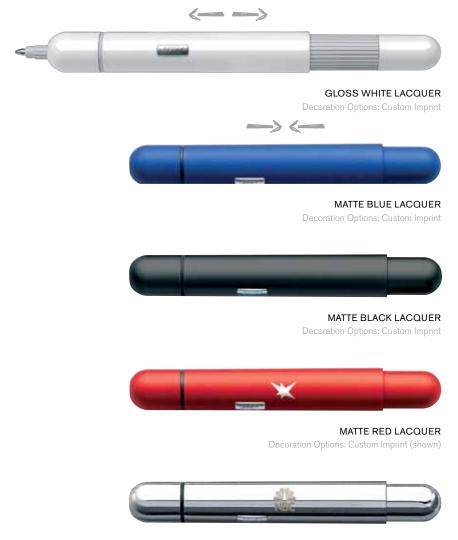
All Lamy writing instruments arrive in packaging suitable for gift giving.

Pricing includes one line of custom imprint. Additional lines, locations, or colors are extra.

For Decorated product ordering information, please refer to page 64.

Minimum order 50 units.

Innovative metal Ballpoint Pen with push mechanism: short in pocket format - long in writing format.



POLISHED CHROME

Decoration Options: Laser Engraved (shown), Custom Imprint

Order #	Description	MSRP	500-1000+
Gloss White Lacquer			
LM288-21980	Ballpoint Pen	\$48.00	\$48.00
Matte Blue Lacquer			
LM288-16440	Ballpoint Pen	\$48.00	\$48.00
Matte Black Lacquer			
LM288-13920	Ballpoint Pen	\$48.00	\$48.00
Matte Red Lacquer			
LM288-17280	Ballpoint Pen	\$48.00	\$48.00
Polished Chrome			
LM289-13925	Ballpoint Pen	\$48.00	\$48.00

All Lamy writing instruments arrive in packaging suitable for gift giving.

Pricing includes one color custom imprint OR one line of laser engraving on metal finish. Additional lines, locations, or colors are extra. For Decorated product ordering information, please refer to page 64.

Minimum order 50 units.



GRAPHITE ANODIZED ALUMINUM

Decoration Options: Custom Imprint



DARK BLUE ANODIZED ALUMINUM

Decoration Options: Custom Imprint (shown)



BLACK PURPLE ANODIZED ALUMINUM

Decoration Options: Custom Imprint

Order #	Description	MSRP	500-1000+
Graphite Anodized Al	uminum		
LM226-14300	Ballpoint Pen	\$41.00	\$41.00
LM325-11765	Rollerball Pen (Shown)	\$46.00	\$46.00
Dark Blue Anodized A	luminum		
LM228-20215	Ballpoint Pen	\$41.00	\$41.00
LM328-20160	Rollerball Pen (Shown)	\$46.00	\$46.00
Black Purple Anodize	d Aluminum		
LM229-21735	Ballpoint Pen (Shown)	\$41.00	\$41.00
LM329-21736	Rollerball Pen	\$46.00	\$46.00

All Lamy writing instruments arrive in packaging suitable for gift giving.

Pricing includes one line of custom imprint. Additional lines, locations, or colors are extra.

For Decorated product ordering information, please refer to page 64.

Minimum order 50 units.

TIPO

Cap-less Rollerball with integrated clip/push-button mechanism. Features colored anodized aluminum or high-gloss ABS plastic, clip and tip made of black plastic.



RED ANODIZED ALUMINUM WITH BLACK ACCENTS

Decoration Options: Custom Imprint

Order #	Description	MSRP	500-1000+
White High Gloss Al	3S with Black Accents		
LM337-17770	Rollerball Pen	\$18.50	\$18.50
Natural Anodized Alu	minum with Black Accents		
LM339-12505	Rollerball Pen	\$22.00	\$22.00
Blue Anodized Alumi	num with Black Accents		
LM339-12742	Rollerball Pen	\$22.00	\$22.00
Red Anodized Alumir	num with Black Accents		
LM339-12741	Rollerball Pen	\$22.00	\$22.00
		·	

All Lamy writing instruments arrive in packaging suitable for gift giving.

Pricing includes one color custom imprint. Additional lines, locations, or colors are extra.

For Decorated product ordering information, please refer to page 64.

Minimum order 50 units.

Innovative Rollerball Pen with retractable clip. Writes fluently and precisely with ball and ink – and no cap!



MATTE BLUE LACQUER

Decoration Options: Laser Engraved, Custom Imprint



MATTE ANTHRACITE LACQUER

Decoration Options: Laser Engraved, Custom Imprint



MATTE BLACK LACQUER

Decoration Options: Laser Engraved, Custom Imprint



PALLADIUM

Decoration Options: Laser Engraved, Custom Imprint

Order #	Description	MSRP	500-1000+
Matte Blue Lacquer			
LM334-18475	Rollerball Pen	\$66.00	\$66.00
Matte Anthracite Laco	uer		
LM334-18470	Rollerball Pen	\$66.00	\$66.00
Matte Black Lacquer			
LM331-5735	Rollerball Pen	\$66.00	\$66.00
Palladium			
LM330-5730	Rollerball Pen	\$66.00	\$66.00

All Lamy writing instruments arrive in packaging suitable for gift giving.

Pricing includes one color custom imprint OR one line of laser engraving. Additional lines, locations, or colors are extra. For Decorated product ordering information, please refer to page 64.

Minimum order 50 units.

GIFT BOXES

All Lamy writing instruments arrive in packaging suitable for gift giving.



GIFT BOX FOR:



GIFT BOX FOR: Noto, Safari, AL-Star, Logo



GIFT BOX FOR: Swift



GIFT BOX FOR: Pico







Cross

FranklinCovey

STANDARD ENGRAVING

Most Cross writing instruments include an area on the cap for engraving. Standard caps accept one line of engraving. The barrel section of writing instruments cannot be engraved. Engraving methods for precious metal caps include drag, deep-cut without color, deep-cut enamel filled and laser. Drag engraving offers a choice of block, script and double-line Gothic type styles. For deep-cut, enamel-filled engraving, type styles include block, script and Times Regular. Color-fill options vary by product. 18, 14 and 10 karat gold filled/rolled gold writing instruments may be color-filled with black, blue, red or green. Sterling silver, silver plated, platinum plated, Medalist and chrome plated finishes accept gold tone. Lacquer finishes with gold plated appointments are color-filled with gold tone. Lacquer and satin finishes with rhodium or chrome plated appointments are filled with silver tone. Aventura writing instruments accept white color-fill. (on name engraved units only no template engraving) Laser-style engraving does not accept color-fill.

For standard name engraving, production lead time is three to five working days. Please allow ten working days for personalized signature engraving.





BLOCK







DOUBLE-LINE GOTHIC



SCRIPT

SIGNATURE Available exclusively on Cross Townsend, Apogee lacquer finishes, ATX, Affinity, C-Series, Century II, Tech3, and Tech4.

STANDARD ENGRAVING ON DESK SET NAMEPLATES

Desk set nameplates can be engraved in block, script and double-line Gothic. Nameplates do not accept color-fill.





TEMPLATE ENGRAVING

Template engraving is a custom process that duplicates simplified logos or stylized print. It is available on the engraving panel of all Cross writing instruments except Aventura. Depending on the product being customized, template engraving options may include drag, deep-cut without color, deep-cut color-filled or laser engraving. A complete list of options is noted in the standard engraving section above.

Laser engraving on all chrome writing instruments appears as tone-on-tone.





TEMPLATE, DRAG STYLE



TEMPLATE, LASER STYLE



TEMPLATE, DEEP-FILLED STYLE

TEMPLATE, LASER STYLE

Townsend 1.6" x .16"

Standard Name Engraving Fees			
Style		Cost Per Line	
Minimum order	1		
N/A for FranklinCovey	_		
Drag block, script or do	\$5.50 _A		
Laser block or script		\$5.50 _A	
Deep-filled block, script or Times Regular (black, blue, red, green and metallic gold or silver tone)		\$5.50 _A	
Personalized	Cross	\$25.00 _A	
Signature	FranklinCovey	N/A	

Cross requests that artwork be prepared to sm@rt code specifications.
Sm@rt codes 1S and 1X apply to this type of decoration. Please visit
www.adsources.com to access the link for the sm@rt code.

Description		Cost	
No.	Cross – 12 template units	_	
Minimum order	FranklinCovey – 50 template units	_	
Paper proof, black and	white or color	No charge	
Template tooling fee when artwork is vector- based or to sm@rt code specifications		_	
Template tooling fee wh vector-based or does no code specifications	\$100.00		
Less-than-minimum fee		\$100.00	
With deep-filled enamel (black, blue, red, green and metallic gold or silver tone) N/A for FranklinCovey		\$5.50 (per line)	
Additional charge for PMS colors (per color)		\$2.00 _A (per color, per unit)	
Additional charge for multiple colors (non-PMS) N/A for FranklinCovey		\$.70 _A (per color, per unit)	
Additional engraving	Cross	\$5.50 (per line)	
location charge	FranklinCovey	N/A	

Engraving Options Per Finish				
Description	Deep Cut, Block, Script, or Times Regular	Laser, Block, Script, or Times Regular	Drag, Block, Script, or Double- line Gothic	
Number of characters and spaces available	22	22	28	
Chrome, Medalist, Cross Townsend Platinum Plated	/	✓	/	
10, 14 and 18 Karat Gold Filled/Rolled Gold	1	_	✓	
Satin finishes with gold plated appointments	1	✓	_	
Satin finishes or smooth touch with chrome plated appointments	1	_	_	
Lacquer	/	_	_	
Nameplates, gold or chrome plated	_	_	1	

Name and logo engravings will be centered in each of the locations shown below. Cross FranklinCovey Freemont 1.3" x 0.2" Affinity 1.3" x .25" Apogee 1.3" x .25" Greenwich 1.3" x 0.2" Hinsdale 1.3" x .20" ATX 1.4" x .20" Lexington 1.4" x 0.2" Aventura 1.2" x .20" Nantucket 1.2" x 0.2" Norwich 1.3" x 0.2" Tech3 1.7" x .21" Tech4 1.6" x .27" Refer to collection pages for

WWW.ABORCES .COM

specific decoration options.

ENGRAVING ORDERING INFORMATION

Cross

FranklinCovey

STANDARD ENGRAVING

The following must be submitted with orders for standard engraving:

- Item numbers, descriptions and order quantities of items to be engraved.
- Exact copy example: Richard T. Cross, RICHARD T. CROSS, R.T.C.,
 R. T. C., or R. Cross. Spacing and punctuation must be indicated.
- Font style examples: Script, Block, Double-Line Gothic, or Times Regular.
- Engraving style example: Deep-cut color-filled with black.
- Fountain pen nib size.
- Ship-to address, required delivery date and preferred shipping method.
- Before submitting an order for standard engraving, check the following:
- Select the engraving style preferred by referencing the chart on the previous page for applicable styles.
- Name engraving list needs to be supplied via Excel spreadsheet along with purchase order.

TEMPLATE ENGRAVING

The following must be submitted with orders for template engraving:

- Item numbers, descriptions and order quantities of items to be template engraved.
- For new orders submit a template name, for example, "Gateway". For repeat orders, submit the name and number of the existing template.
- Fountain pen nib size.
- Ship to address, required delivery date and preferred shipping method.

ADDITIONAL CHARGES

Art charge — Orders for new template engraving not submitted to sm@rt code specifications or requiring special design services are subject to an additional charge. Original letterhead, business cards, faxed artwork, bitmapped digital artwork, web images, and printed art on non-flat surfaces are subject to this charge. Cross reserves the right to reset all artwork to provide a quality decoration that best fits the decoration area. The minimum size for typesetting on most products is 6-point type.

PMS color-match charge – Reference to PMS (Pantone Matching System) identification number is requested. When required to match color to a swatch, object, pre-printed artwork, etc., a PMS color-match fee will be incurred.

PMS color-fill charge – An additional per unit color-fill fee will be imposed for all PMS colors.

Cancellations or changes to orders – Firm orders which are cancelled or changed while in process will be assessed a service charge in addition to the cost of the components already produced. If order requires any manufacturing change while in process, a new lead time will be quoted. Please note: Any change may affect the original ship date.

Please contact your ADsources customer service representative for additional information.

Lead Time

A lead-time is the number of working days required to process and ship an order from Cross. Lead-times begin after receipt and approval of an order by Cross. Orders for decorated product are not approved until final artwork is received and approved by customer.

Working days = Monday through Friday, excluding national and factory holidays. (Includes U.S. and Chinese holidays)

Description	Lead-time	
Paper proof, black and white or color	3 working days	
Template sample	5 working days	
Approved template order	5 working days	
New or repeat order, standard engraving (straight line text)	5 working days	
Name engraving	3-5 working days	
Name engraving over 50 units	5 working days	

Dia-etruck Emblame

For die-struck emblems, select either plain (without color) or color-filled with oven-baked enamels in single or multiple colors. Die-struck emblems are sterling silver, chrome plated, 10 karat gold filled/rolled gold or 23 karat gold plated with a raised metal imprint that is available in multiple finishes, including color-filled, antique plate, or 3 different sprays (flat black spray, two-tone spray, or antique spray). The standard die-struck emblem price includes a maximum of 2 colors. Additional colors will incur extra charges.

7 Colors



2 Colors



0 Cc



0 Colors



COLOR-FILLED Hand painted with 1 or more colors.



FLAT BLACK SPRAY Black coating hand applied to logo background only.



ANTIQUE SPRAY Dark gray coating hand applied to logo background.





















Silk-screened Emblems

A highly refined image reproduction process using single or multiple colors on a variety of standard emblem blanks. Extremely accurate design and color reproduction is possible. The sample set-up charge is for an existing silk-screen emblem design for which no stock exists, thus requiring machine set-up. A design change requires a new screen/set-up and will be invoiced at the full tooling charge.

The standard silk screened emblem price includes a maximum of 3 colors. Please note that white is considered a color. Additional colors will incur extra charges.

4 Colors



3 Colors



2 Colors



3 Colors



Corporate logos or registered trademarks are shown only to illustrate Cross's logo reproduction capabilities. Merchandise bearing logos can be purchased only by the organization to which the logos or trademark belongs and only through authorized Cross distributors.

Cross

Die-struck and silk-screened emblems may be given either a vertical or horizontal placement on a writing instrument cap. Please indicate your preference for orientation when you submit your logo artwork. Desk set nameplates are 3 1/4 inches by 1 1/8 inches. Logos are positioned in the lower left corner (see Hewlett Packard example), unless otherwise specified. Die-struck emblems affixed to desk set nameplates are the same size as die-struck emblems on pocket writing instruments.* Logos are silk-screened directly Die-struck emblems are affixed Vertical Emblem Placement Horizontal Emblem Placement onto the nameplate. to the nameplate. DURENTALENTERS Our selection of standard shapes for die-struck and silk-screened emblems is represented below. Please select the shape that best suits your logo by emblem shape number. D-4 D-7 D-8 S-5 S-6 S-14 S-9 S-16 S-24 S-36 S-40 S-47 S-48 S-41 S-54 S-60 S-61 S-62 S-63 S-64 S-67 S-68 S-74 S-90 S-76 S-80 S-81 S-82 S-87 S-104

Non-Standard/Custom Emblem Shapes

S-132

S-124

Cross also fabricates die-struck and silk-screened emblems in custom shapes for an additional custom tooling charge. Please call your customer service representative for additional information.

S-134

*Size and location of emblem subject to approval by A.T. Cross.

Cross requests that artwork be prepared to sm@rt code specifications. Sm@rt codes 1S and 1X apply to this type of decoration. Please visit www.adsources.com to access the link for the sm@rt code website.

Description	Silk-Screened Emblem	Die-Struck Emblem	
Minimum order	24	24	
Tooling charge, standard shape	\$250.00 _A *	\$400.00 _A *	
Decoration price	\$5.50 _A	\$5.50 _A	
Each additional color (per color)	Over 3 – \$0.70 _A	Over 2 – \$0.70 _A	
Color revision charge	\$100.00 _A	\$100.00 _A	
Paper proof, black and white or color – new artwork only	_	_	
Less-than-minimum fee	\$100.00 _A	\$100.00 _A	
*Standard emblem shapes. See page 60			

ORDERING REQUIREMENTS

The following must be submitted with orders for new die-struck or silk-screened emblems.

- Item numbers, descriptions and order quantities.
- Cross will also accept digital vector artwork in Adobe Illustrator, Corel Draw 9.0 or earlier, and Freehand 9.0 or earlier. Please convert all fonts to paths; do not send actual fonts. Email files to artwork@adsources.com, referencing your P.O. number and distributor name in the subject line. While we will accept artwork that is not vector-based (black and white line art, enlarged to 300% of desired size), kindly note that a fee will be incurred. Halftones or screen images are not acceptable for reproduction purposes.
- PMS colors (coated gloss only) and color placement. PMS = Pantone® Matching System, an international printing, publishing, and packaging color guide.
- For new orders, submit an emblem name, for example, "Nike Swoosh". For repeat orders, submit the name and number of the existing emblem.
- Silk-screened emblem shape numbers select one of the shapes, listed
 on page 60 if applicable. Die-struck emblems also can be formed into the
 shape of the logo for an additional charge.
- Fountain pen nib size.
- Ship to address, required delivery date and preferred shipping method

Lead Time

A lead-time is the number of working days required to process and ship an order from Cross. Lead-times begin after receipt and approval of an order by Cross. Orders for decorated product are not approved until final artwork is approved by customer.

Working days = Monday through Friday, excluding national and factory holidays. (Includes U.S. and Chinese holidays)

Description	Silk-screened Emblem	Die-struck Emblem	
Paper proof, black and white or color	3 working days	3 working days	
Sample for approval	7 working days	10 working days	
New design order	7 working days	10 working days	
Repeat design order	6 working days	8 working days	
Emblematic and imprinted order	10 working days	10 working days	

PROOFING OPTIONS

- Color paper proof
- Black and white paper proof
- Pre-production sample of your design on a Cross writing instrument or desk set nameplate

ADDITIONAL CHARGES

Tooling and set up — Less than minimum, PMS color matching and color revision charges may be incurred, depending on the order requirements. Please contact your Cross customer service representative for complete pricing.

Art charge — Orders for new emblems not submitted to sm@rt code specifications or requiring special design services are subject to an additional art charge. Original letterhead, business cards, faxed artwork, bitmapped digital artwork, web images, and printed art on non-flat surfaces are subject to this charge. Cross reserves the right to reset all artwork to provide a quality decoration that best fits the decoration area. The minimum size for typesetting on most products is 6-point type.

Cancellations or changes to orders – Firm orders which are cancelled or changed while in process will be assessed a service charge in addition to the cost of components already produced. If order requires any manufacturing change while in process, new lead time will be quoted.

Cross

FranklinCovey

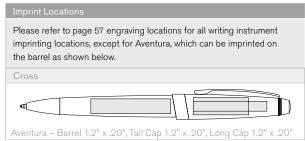
IMPRINTING SERVICES

Using an imprint image reproduction process, Cross will recreate your company trademark or symbol on applicable writing instruments in one or multiple colors of your choice.

Extremely accurate design and color reproduction is possible. Standard imprint colors are listed below. A PMS color-match fee will be charged for other requested colors.







Standard Imprint Colors		
	Red	
	Blue	
	Yellow	
	Green	
	Black	
	White	
	Gold Tone	
	Silver Tone	

Standard Imprint Type Styles (Maximum 3 Lines)	
Avante Garde	
Bookman	
Brush Script	
Helvetica	
Murray	
Old English	

Cross requests that artwork be prepared to sm@rt code specifications. Sm@rt codes 1S and 1X apply to this type of decoration.

Description		Product Imprint	Gift Box Imprint
Minimum order (no imprint	Cross	24	24
inventory held)	Franklin- Covey	50	50
Standard in type styles	1	See page 62	_
Imprint col	or	See page 62	Black
Tooling cha	ırge	\$80.00 _A *	\$80.00 _A *
Deco-	Cross	\$5.50 _A	\$3.00 _A
ration price	Franklin- Covey	N/A	\$0.70
Each addit (per color)	ional color	Over 1 - \$0.70 _A	Over 1 – \$0.70 _A
Each addi-	Cross	\$5.50 _A	\$3.00 _A
tional imprint	Franklin- Covey	N/A	\$0.70
PMS color charge (pe		\$40.00 _A	_
Color revis	ion charge	\$20.00 _A	_
Paper proof, black and white or color – new artwork only		_	_
Black/whit proof - nev only		_	_
Color pape repeat orde		\$40.00 _A	\$40.00 _A
Black/white paper proof for repeat orders		\$20.00 _A	\$20.00 _A
Less-than-minimum fee		\$100.00 _A	\$100.00 _A
Standard imprint type styles		See page 62	_
Gift box / Sleeve	Cross	Includes one color	\$3.00 _A
custom imprint decora- tion price	Franklin- Covey	Includes one color	\$0.70
+0			1.100

*One-color imprint only. Multi-color imprints will incur an additional charge. Contact your A.T. Cross customer service representative for details.

Lead Times

A lead-time is the number of working days required to process and ship an order from Cross. Lead-times begin after receipt and approval of an order by Cross. Orders for decorated product are not approved until final artwork is approved by customer.

Working days = Monday through Friday, excluding national and factory holidays. (Includes U.S. and Chinese holidays)

Description	Lead-time
Paper proof, black and white or color	3 working days
Sample for approval	6 working days
New design order	6 working days
Repeat design order	6 working days
Emblematic and imprinted order*	10 working days

^{*}Standard emblem shapes. See pages 59-61 for silk-screened and die-struck emblem information.

IMPRINT ORDERING REQUIREMENTS

The following must be submitted with orders for custom imprinting.

- Item numbers, descriptions and quantities.
- Cross prefers to receive artwork prepared to sm@rt code specifications.
- Imprint location and type style.
- For new orders, submit a design name, for example, "Texaco Star".
- For repeat orders, submit the name and number of the existing imprint.
- Fountain pen nib size.
- Ship to address, required delivery date and preferred shipping method.
- See page 61 for additional charges, PMS colors, and paper proof information.

INFORMATIO

ENGRAVING AND IMPRINT SERVICES

Lamy

Standard Template Engraving Fees

Cross requests that artwork be prepared to sm@rt code specifications. Sm@rt codes 1S and 1X apply to this type of decoration. Please visit www.adsources.com to access the link for the sm@rt code website.

Description	Cost
Minimum order	50 template units
Paper proof color	_
Tooling charge	\$80.00 _A
Decoration price	\$5.50 _A
Each additional color	\$0.70 _A
Each additional location	\$5.50 _A
Less-than-minimum fee	\$100.00 _A
0 1 1 1 7 0 1	

Contact your A.T. Cross customer service representative for additional details

Standard Imprinting Fees

Cross requests that artwork be prepared to sm@rt code specifications. Sm@rt codes 1S and 1X apply to this type of decoration. Please visit www.adsources.com to access the link for the sm@rt code website.

Description	Cost
Minimum order	50 template units
Paper proof color	_
Tooling charge	\$80.00 _A
Decoration price	\$5.50 _A
Each additional color	\$0.70 _A
Each additional location	\$5.50 _A
Less-than-minimum fee	\$100.00 _A

*One-color imprint only. Multi-color imprints will incur an additional charge. Contact your A.T. Cross customer service representative for details.

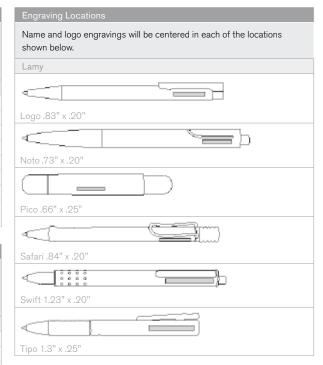
Lead Times

additional details

A lead-time is the number of working days required to process and ship an order from Cross. Lead-times begin after receipt and approval of an order by Cross. Orders for decorated product are not approved until final artwork is approved by customer.

Working days = Monday through Friday, excluding national and factory holidays. (Includes U.S. and Chinese holidays)

	Description	Lead-time
	Color paper proof	3 – 5 working days
	Sample for approval	N/A
	Engraved	15 – 20 working days
	Custom Imprint	15 – 20 working days
Contact your A.T. Cross customer service represents		rvice representative for



Standard Imprint Colors		
	Red	
	Blue	
	Yellow	
	Green	
	Black	
	White	
	Gold Tone	
	Silver Tone	

0. 1. 0. 0.
Standard Imprint Type Styles (Maximum 3 Lines)
Avante Garde
Bookman
Brush Script
Helvetica
Murray
Old English

Pricina

Cross requests that artwork be prepared to sm@rt code specifications. Sm@rt codes 1S and 1X apply to this type of decoration. Please visit www.adsources.com to access the link for the sm@rt code website.

Description	Blind Emboss	Foil Deboss
Minimum order	6	6
Tooling charges	\$80.00 _A *	\$80.00 _A *
Decoration price (per unit)	\$5.50 _A	\$5.50 _A
Each additional location (per unit)	\$5.50 _A	\$5.50 _A
Sample set-up/ revision charge	\$100.00 _A	\$100.00 _A
Color paper proof – new artwork only	_	_
Black and white paper proof – new artwork only	_	_
Color paper proof for repeat orders	\$40.00 _A	\$40.00 _A
Black and white paper proof for repeat orders	\$20.00 _A	\$20.00 _A
Less-than-minimum fee	\$100.00 _A	\$100.00 _A

DEBOSSING ORDERING INFORMATION

Debossing - Note Autocross Leather Collection is blind debossed only.

ORDERING REQUIREMENTS

The following must be submitted with orders for new debossed orders:

- Item numbers, descriptions, and order quantities.
- For new orders, submit a design name, for example "Texaco Star".
 For repeat orders, submit the name and number for the existing deboss decoration.
- Ship to address, required delivery date and preferred shipping method.

Lead Times

A lead-time is the number of working days required to process and ship an order from Cross. Lead-times begin after receipt and approval of an order by Cross. Orders for decorated product are not approved until final artwork is approved by customer.

Working days = Monday through Friday, excluding national and factory holidays. (Includes U.S. and Chinese holidays)

Description	Blind Emboss	Foil Deboss
Color paper proof N/A		N/A
Black and white paper proof	3 working days	3 working days
Sample for approval 10 working days		10 working days
New design order	10 working days	10 working days
Repeat design order	8 working days	8 working days

PROOFING OPTIONS

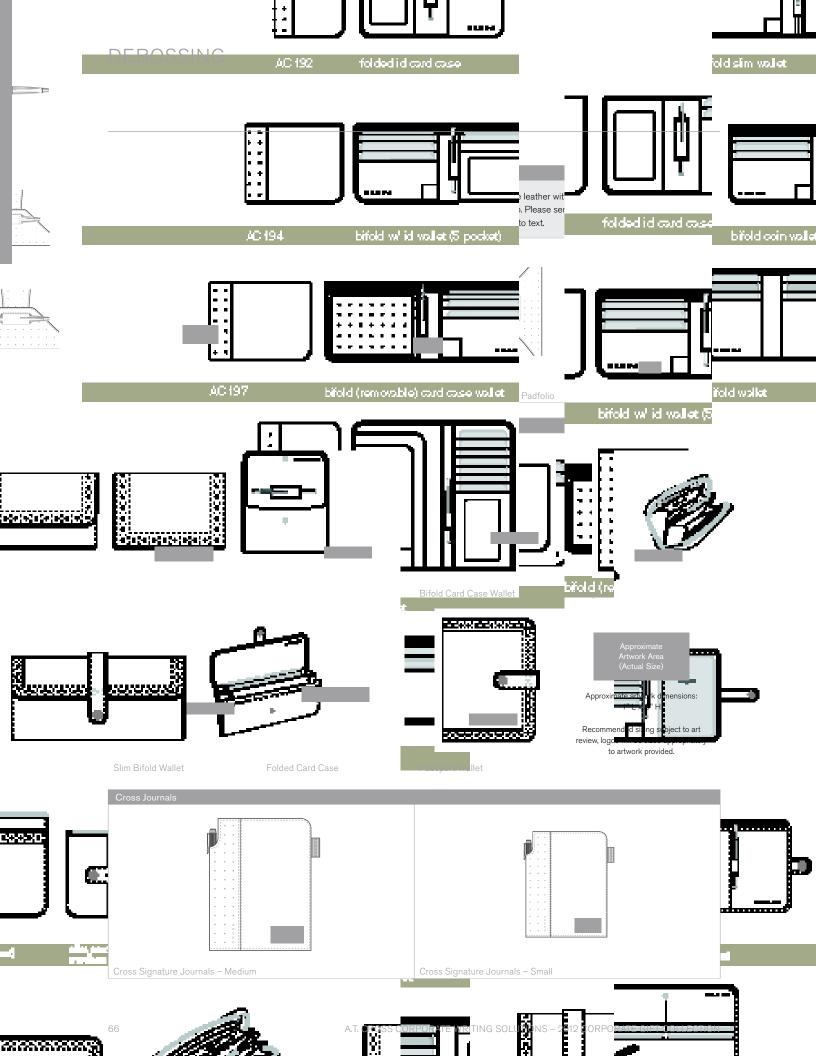
- Color paper proof
- Black and white paper proof
- Pre-production sample of your design on a leather product

ADDITIONAL CHARGES

Tooling and set up as well as less than minimum charges may be incurred depending on the order requirements. Please contact your Cross customer service representative for complete pricing.

Art Charge – Order for new deboss decoration not submitted to sm@rt code specifications or requiring special design services are subject to an additional art charge. Original letterhead, business cards, faxed artwork, bitmapped digital artwork, web images, and printed art on non-flat surfaces are subject to this charge. Cross reserves the right to reset all artwork to provide a quality decoration that best fits the decoration area.

Cancellations or changes to orders – Firm orders which are cancelled or changes while in process will be assessed a service charge in addition to the cost of components already produced. If order requires any manufacturing change while in process, new lead time will be quoted.



CROSS TIMEPIECE DECORATION OPTIONS

Distinctive options for both corporate logos and personalization are offered, including template engraving. See page 32 for specific decorations available for each model.

PROOFING OPTIONS

- 1. Color Paper Proof Production lead time: 3 working days.
- 2. Actual Sample Production lead time: 20 working days after receipt of artwork approval.

Name Engraving

Name engraving is available on the case back of all timepieces in block, script and double-line gothic engraving styles. Maximum number of characters (including spaces and punctuation) allowed per line is listed below.

Font Style	Font Style Name	Women's	Men's
RICHARD T. CROSS	Block	15	16
Richard Titross	Script	15	16
RIC	Double-line Gothic	15	16

Template Engraving/Dial Imprints

A custom process that duplicates simplified logos or stylized print is available on select Cross Timepieces.

Cross requests that artwork be prepared to sm@rt code specifications. Sm@rt code 1X applies to this type of decoration. Please visit www.adsources.com to access the link for the sm@rt code.

Description	
Minimum order	12 template units
Minimum order	24 dial imprints
Template tooling fee when artwork is vector-based or to sm@rt code specifications	_
Template tooling fee when artwork is not vector-based or does not meet sm@rt code specifications	\$100.00 _A
Dial imprint fee	\$80.00 _A
Additional dial imprint color	\$0.70 _A
Additional location for dial imprint or engraving on case back	\$5.50 _A
Paper proof black and white or color	_
Less-than-minimum fee	\$100.00 _A
Drag engraving on case back	\$5.50 _A (per line)
Dial imprint	\$5.50 _A (per line)



Cross

Decoration Lead Times

A lead-time is the number of working days required to process and ship an order from Cross. Lead-times begin after receipt and approval of an order by Cross. Orders for decorated product are not approved until final artwork is received and approved.

Working days = Monday through Friday, excluding national and factory holidays. (Includes U.S. and Chinese holidays)

Description	Lead-time
Color paper proof	3 working days
Approved decorated order (new or repeat)	15 – 20 working days

CROSS TIMEPIECE DECORATION INFORMATION (CONTINUED)

The following must be submitted with orders for new debossed orders:

- Item numbers, descriptions and order quantities of items to be decorated.
- For new orders submit a logo name, for example, "Gateway". For repeat orders, submit the name and number of the existing design.
- Ship to address, required delivery date and preferred shipping method.

PROOFING OPTIONS

- Color paper proof
- Black and white paper proof
- Pre-production sample of your design on a leather product

ADDITIONAL CHARGES

Art charge — Orders for new template engraving not submitted to sm@rt code specifications or requiring special design services are subject to an additional art charge. Original letterhead, business cards, faxed artwork, bitmapped digital artwork, web images, and printed art on non-flat surfaces are subject to this charge. Cross reserves the right to reset all artwork to provide a quality decoration that best fits the decoration area. The minimum size for typesetting on most products is 6-point type.

Cancellations or changes to orders – Firm orders which are cancelled or changed while in process will be assessed a service charge in addition to the cost of the components already produced. If order requires any manufacturing change while in process, new lead time will be quoted.

Cross

FranklinCovey

Lamy

WRITING ORDERS

Your order must include:

- 1. Quantity desired
- 2. Product number of item
- Emblem, imprint or template number where applicable (reference to previous P.O.'s is not accepted).
- 4. Writing instrument refill point (if other than standard).
- 5. Fountain pen nib size
- 6. Exact copy (typed or printed) for engraving or imprinting.
- Artwork for template engravings. Reference the engraving section for art requirements.
- 8. Artwork for emblems or imprints. Reference the appropriate decoration section for art requirements.
- 9. Desired imprint or engraving area.
- 10. Desired emblem shape number and type, i.e. die-struck or silk-screened.
- 11. Customer's complete shipping address
- 12. Required delivery date and preferred shipping method.

PACKAGING

- Most Ballpoint Pens are packaged with a medium black refill.
- All rolling ball pens are packaged with a black gel rolling ball refill.
- All writing instruments ship in a premium gift box.

TYPESETTING

The minimum size for typesetting for most decorations is 6 point type (example: this is 6 point type). Cross reserves the right to reset all imprint copy and logos to fit the imprint area and/or provide the best quality imprint.

TEMPLATE ENGRAVING

A process that duplicates simplified logos or stylized print is available on most writing instruments and select timepieces.

EMBLEMS

See pages 60 - 61 for writing instrument application.

IMPRINTS

Cross will recreate your company trademark or symbol on most lacquer and satin finish writing instruments using an imprint image reproduction process. Extremely accurate design and color reproduction is possible.

PROOFING OPTIONS

- Color paper proof
- Black and white paper proof
- Pre-production sample

ARTWORK/E-MAIL

Cross prefers to receive artwork prepared to sm@rt code specifications. Artwork for colorless laser and drag engraving should be prepared to sm@rt code designation 1X. Artwork for deep-cut color-filled engraving should be prepared based on sm@rt code 1S. Visit www.adsources.com to access the link for the sm@rt code website. We will also accept digital vector artwork in Adobe Illustrator, Corel Draw 9.0 or earlier, and Freehand 9.0 or earlier. Please convert all fonts to paths; do not send actual fonts. Email files to artwork@adsources.com, referencing your P.O. number and name in the subject line. You may also provide artwork on a disk formatted for PC. While we will accept artwork that is non-vector-based, kindly note that a fee will be incurred.

TOOLING

Tooling (screens, pads, dies, plates and templates) remains Cross property. All tooling will be held in a quality-controlled environment at Cross's factory for 48 months after the last order to manufacture. If a manufacturing order is not received for a specific design within a 48-month period, the tooling will be discarded due to inactivity. New set up and tooling charges apply if a tool has been discarded due to inactivity. Separate tooling charges for men's and women's watches will apply.

EMBLEM QUALITY

For maximum security, Cross jewelry-quality emblems are double-pegged and riveted to the clip of writing instrument caps. Cross can reproduce your company trademark using single or multiple colors on a variety of standard and custom emblem shapes. Color enamels are hardened to protect against peeling, chipping, or cracking. Each and every emblem is inspected 100% for proper dimension, security, color correctness, design definition and alignment to the clip.

LOGOS AND TRADEMARKS

All decorated product with corporate logos or registered trademarks is shown only to illustrate logo reproduction capabilities. Merchandise bearing logos can be purchased only by the organization to which the logo or trademark belongs and only through authorized Cross distributors.

ENGRAVING

Please send a separate Excel document specifying product numbers, desired engraving style and the specific wording or letters to be engraved. Do not send us the item for engraving as this takes more time and increases your handling and mailing costs.

Production lead time for engraving orders is 3 working days from factory receipt of acceptable engraving list. (excluding templates) 50 units or more = 5 working days.

CANCELLATIONS/CHANGES TO ORDERS

Firm orders which are cancelled or changed while in process will be assessed a service charge in addition to the cost of the components already produced. If order requires any manufacturing change while in process, a new lead time will be quoted. Please note: Any change may affect the original ship date.

INCREASED ORDERS

Increases to orders already received by Cross will be treated as new orders and a new lead time with be quoted.

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SPLIT SHIPMENTS/DROP SHIPMENTS

No additional charges for split shipments (example: shipping to end user event location or merchandise that by necessity, due to its size or nature, is being shipped to multiple locations). Order must specify split shipment information upon submission of purchase order. Each split shipment must be at least minimum order quantity. Blanket purchase orders requesting individual shipment locations for single units are not considered split shipments and will follow drop ship policy below.

Cross recognizes that in today's business environment, suppliers are asked to provide shipping/fulfillment services for individual product orders to enduser recipients. A drop ship charge of \$16.00_A will be applied for each drop ship location, where Cross handles third party order fulfillment (example – shipping to individual end-user residential addresses). This charge includes ground freight.

Drop Shipment destinations are required at the time of order placement. Drop ship charges as noted above will apply.

EXPEDITE CHARGE

Any requests for delivery in front of our standard lead times will incur an additional \$50.00 net expedite charge. We reserve the right to decline expedite requests.

RETURNS

Emblematic/engraved/imprinted merchandise may not be returned. Plain merchandise returns must be authorized in writing from Cross and will be subject to a 15% restocking charge. All authorized returns must be made freight prepaid within 60 days of the original shipment.

LOSS/DAMAGE CLAIMS

Claims for short shipments, damage or merchandise not received must be submitted within 30 days from date of shipment.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE.

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GENERAL INFORMATION

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WRITING INSTRUMENT FULL PERPETUAL WARRANTY (CROSS AND FRANKLINCOVEY)

All Cross writing instruments and desk set penholder mechanisms are unquestionably guaranteed against mechanical failure, regardless of age. Any Cross product or part requiring service under this warranty will be repaired or replaced at no charge when received at our factory from the consumer (postage and insurance are the responsibility of the consumer, and shipping and handling fees may apply). Any such product that is no longer in production and cannot be repaired will be replaced with a comparable Cross product. Leads, erasers and ink refills exhausted in the course of normal use, and emblems and other customized decoration, are excluded from this warranty; also excluded are fountain pen nibs and other parts damaged from impact, unreasonable use or obvious abuse. The Cross guarantee extends our assurance of a lifetime of writing pleasure to every owner of a Cross writing instrument.

This warranty gives you specific legal rights, and you may have other rights which vary from state to state or jurisdiction to jurisdiction.

Warning: Pen caps can obstruct breathing. Keep out of mouth. This product is not intended for children.

LEATHER FULL ONE YEAR WARRANTY (CROSS)

All Cross personal accessories are unquestionably guaranteed against mechanical failure and defects in workmanship for one year from the date of purchase. Any Cross accessory or part requiring service under this warranty will be repaired or replaced at no charge when received from the consumer at our factory. Postage and insurance are the responsibility of the consumer, and shipping and handling fees may apply. Any such product that is no longer in production and cannot be repaired will be replaced with a comparable Cross product. Logos, engraving and other decorations are excluded from this warranty, as are parts damaged from impact, unreasonable use or obvious abuse and materials which become worn in the course of normal use. This warranty gives you specific legal rights, and you may have other rights which vary from state to state or jurisdiction to jurisdiction.

CROSS TIMEPIECE LIMITED TWO-YEAR WARRANTY (CROSS)

This Cross timepiece is warranted by Cross to the original owner to be free from defects in material and workmanship under normal use for a period of two years from date of receipt. During the warranty period the product will be repaired or replaced (with the same or similar model) at our option, without charge for either parts or labor.

Excluded from this warranty are timepiece bracelet, strap, crystal, case, battery, any timepiece accessories, emblems or customized decoration and timepieces or parts damaged from impact, unreasonable use or obvious abuse. Damage not resulting from a defect in material or workmanship, damage caused by tampering or damage resulting from repairs not performed by Cross are not covered by this-warranty.

Cross disclaims liability for consequential damages for breach of any express or implied warranty, including warranty of merchantability, with respect to this timepiece. Some states do not allow the exclusion or limitation of consequential damages, so the above limitation may not apply to you.

Cross limits the duration of any implied warranty, including the implied warranty of merchantability, to two years from the date of receipt. Some states do not allow limitations on how long an implied warranty lasts so the above limitation may not apply to you. This warranty gives you specific legal rights and you may also have other rights, which vary from state to state and jurisdiction to jurisdiction.

WRITING INSTRUMENT FULL PERPETUAL WARRANTY (LAMY)

Lamy guarantees that products will be repaired at no charge in case of possible flaws in material or workmanship during a period of 2 years from the date of purchase – except for damage from improper use or normal wear.